

RUSSELL M. WEINSTEIN

University of Illinois at Urbana-Champaign
School of Labor and Employment Relations
Department of Economics
504 E. Armory Avenue
Champaign, IL 61820
Phone: 217-300-6410
E-mail: weinst@illinois.edu
Web site: <http://publish.illinois.edu/RussellWeinstein>

ACADEMIC POSITION AND RESEARCH AFFILIATIONS

Assistant Professor, School of Labor and Employment Relations and Department of Economics,
University of Illinois at Urbana-Champaign, July 2017-Present

Research Affiliate, Institute for the Study of Labor (IZA), Bonn, Germany, November 2016 – Present

Assistant Professor, Department of Economics, Rensselaer Polytechnic Institute, July 2014 – June 2017

EDUCATION

Ph.D., Economics, Boston University, Boston, MA, 2014

Dissertation Title: *Firm Recruiting Strategies, Educational Attainment, and the Labor Market
Return to Higher Education*

Dissertation Committee: Kevin Lang, Daniele Paserman, Johannes Schmieider, Marc Rysman

M.A., Political Economy, Boston University, Boston, MA, 2012

A.B., Economics (*magna cum laude*), Harvard University, Cambridge, MA, 2007

FIELDS OF INTEREST

Labor Economics, Urban Economics, Economics of Education, Econometrics

FELLOWSHIPS AND AWARDS

University of Illinois List of Teachers Ranked as Excellent, Spring 2018

Early Career Research Grant, W.E. Upjohn Institute for Employment Research, 2015, \$5,000.

Project Title: “Dynamic Responses to Labor Demand Shocks: Evidence from the Financial
Industry in Delaware”

Special Research Fellowship, Boston University Department of Economics, Fall 2013

Funding for a Research Assistant, RA Mentor Program, Boston University, Department of Economics,
Summer 2012, Spring 2013, Summer 2013

Graduate Student Fellowship, Boston University, 2009-2014

Dean’s Fellow, Boston University, 2009-2014

John Harvard Scholar, Harvard University, 2004

Detur Book Prize, Harvard University, 2004

PUBLICATIONS

“Employer Screening Costs, Recruiting Strategies, and Labor Market Outcomes:

An Equilibrium Analysis of On-Campus Recruiting,” *Labour Economics*, Vol. 55, 2018.

IZA Discussion Paper 10912

“Dynamic Responses to Labor Demand Shocks: Evidence from the Financial Industry in Delaware,”
Journal of Urban Economics, 2018, Vol. 106(July).
Upjohn Institute Working Paper 17-276

“The Consequences of Teenage Childbearing Before *Roe v. Wade*,” with Kevin Lang,
American Economic Journal: Applied Economics, 2015, 7(4): 169-197.
NBER Working Paper w19627

“The Wage Effects of Not-for-Profit and For-Profit Certifications: Better Data, Somewhat Different Results,” with Kevin Lang, *Labour Economics*, 2013, Vol. 24: 230-243.
NBER Working Paper w19135

WORKING PAPERS

“Local Labor Markets and Human Capital Investments”
Conditionally Accepted, *Journal of Human Resources*
IZA Discussion Paper 10598

“Firm Decisions and Variation in the Returns to College: Evidence from Employer Recruiting”
Under Review
IZA Discussion Paper 11224

“The Boss is Watching: How Monitoring Decisions Hurt Black Workers,” with Costas Cavounidis and Kevin Lang
Under Revision
NBER Working Paper w26319

“University Selectivity, Initial Job Quality, and Longer-Run Salary”
IZA Discussion Paper 10911

“A Test of Adverse Selection in the Market for Experienced Workers,” with Kevin Lang.
NBER Working Paper w22387

“Evaluating Student Outcomes at For-Profit Colleges,” with Kevin Lang, NBER Working Paper w18201.

WORKS IN PROGRESS

“Preference Signaling and Worker-Firm Matching: Evidence from Interview Auctions” (with Ron Laschever)

“Recruiting Intensity over the Business Cycle” (with Eliza Forsythe)

“The Effect of Outside Options on Wages: Evidence from Orchestras” (with Dana Shaat)

“The Labor Market Consequences of Graduating in a Recession: Identifying the Importance of Initial Access to High-Wage Jobs”

“Interindustry Competition for Talent: Theory and Evidence on Recruiting Strategies”

CONFERENCES AND PRESENTATIONS

- 2021: (scheduled) Labor and Employment Relations Association (LERA)/ASSA Meetings (session organizer and presenter)
- 2020: (includes scheduled) Loyola University Chicago (Quinlan School of Business), Society of Labor Economists/European Association of Labour Economists/AASLE World Meeting
- 2019: American Real Estate and Urban Economics Association Winter Meetings, Labor and Employment Relations Association (LERA)/ASSA Meetings, University of Edmonton, University of Calgary, Campus Recruiting Forum, Comparative Analysis of Enterprise Data Conference, Industry Studies Association Annual Conference, Midwest Association of Colleges and Employers Annual Conference, People and Organizations Conference
- 2018: Econometric Society North American Winter Meetings, Midwest Economics Association/Society of Labor Economists Session, Purdue University, W.E. Upjohn Institute for Employment Research, The Forum on the Future of Public Education: Volatility in State Spending for Higher Education (discussant); IZA World Labor Conference, Society of Labor Economists Annual Meeting, Society for Institutional and Organizational Economics Annual Conference
- 2017: Union College, Association for Education Finance and Policy Annual Conference, UIUC Higher Education Collaborative, University of Kansas
- 2016: Florida State University, Society of Labor Economists Annual Meeting (declined invitation), Rensselaer Polytechnic Institute, Econometric Society North American Summer Meeting, IZA Junior/Senior Labor Symposium, Columbia University (Economics and Education), MIT (Organizational Economics), Urban Economics Association Annual Meetings, Montreal Applied Economics Workshop, University of Illinois Urbana-Champaign.
- 2015: Society of Labor Economists/European Association of Labour Economists World Conference, Rensselaer Polytechnic Institute Mini-Conference on Regional Economic Growth, Econometric Society World Congress, Urban Economics Association Meetings, Williams College, University at Albany, McGill University.
- 2014: Mathematica Policy Research, New York University, Rensselaer Polytechnic Institute, University of North Carolina-Charlotte, University of Pittsburgh, University of Rochester.
- 2013: Boston University/Boston College Greenline Labor Meeting

REFEREE SERVICE

American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Review: Insights, Canadian Journal of Economics, Contemporary Economic Policy, Economic Inquiry, Education Finance and Policy, Journal of Development Economics, Journal of Human Resources, Journal of Labor Economics, Journal of Political Economy, Journal of Population Economics, Journal of Public Economics, LABOUR, Labour Economics, Management Science

TEACHING EXPERIENCE

- Topics in Nonlinear Econometrics (Undergraduate), Department of Economics, University of Illinois at Urbana-Champaign, Spring 2018, Spring 2020.
- Economics of Gender and the Workforce (Master's), School of Labor and Employment Relations, University of Illinois at Urbana-Champaign, Fall 2017, Spring 2019, Fall 2019, Spring 2020.
- Econometrics (Undergraduate), Department of Economics, Rensselaer Polytechnic Institute, Fall 2014, Spring 2015, Fall 2015, Spring 2017
- Undergraduate Thesis Seminar, Department of Economics, Rensselaer Polytechnic Institute, Spring 2016

Teaching Assistant, Poverty and Discrimination, Department of Economics, Boston University, Fall 2012

Teaching Fellow, Introduction to Microeconomics, Department of Economics, Boston University, Fall 2010

RESEARCH EXPERIENCE

Research Assistant to Kevin Lang, Department of Economics, Boston University, 2012-2014

Research Assistant to Shulamit Kahn, School of Management, Boston University, 2011-2012

Research Assistant to Marc Rysman, Department of Economics, Boston University, 2011

Research Assistant to Greg Lewis, Department of Economics, Harvard University, Summer 2010

Research Assistant to Michael Kremer, Department of Economics, Harvard University, 2005-2007

NON-ACADEMIC WORK EXPERIENCE

Field Manager and Assistant to the Candidate, Jack Markell for Governor of Delaware, 2008

Legislative Analyst, Massachusetts State Senate, 2007-2008

LANGUAGES: English, Spanish

COMPUTER SKILLS: STATA, MATLAB, Mathematica, Unix, Scientific Work Place, Microsoft Office, LATEX

CITIZENSHIP: USA

REFERENCES

Professor Kevin Lang

Department of Economics
Boston University
Phone: 617-353-5694
E-mail: lang@bu.edu

Professor Johannes Schmieder

Department of Economics
Boston University
Phone: 617-358-5923
E-mail: johannes@bu.edu

Professor Daniele Paserman

Department of Economics
Boston University
Phone: 617-353-5695
E-mail: paserman@bu.edu

Professor Marc Rysman

Department of Economics
Boston University
Phone: 617-353-3086
E-mail: mrysmann@bu.edu