Subsurface Constructors is a 109-yr old deep foundation and ground improvement contractor located in St. Louis, MO. This presentation will cover all of the services provided by Subsurface, and discuss the factors that come into play when making decisions on which of these services is most feasible for a given project. Additionally, Mr. Simonton will discuss a value-added project approach and provide examples of what not do when making geotechnical and/or structural recommendations, and how such decisions can greatly impact the cost of a project.