

# The Effect of Climate Variability on Colombian Coffee Productivity: A Dynamic Panel Model Approach

## Abstract

Coffee is one of the trademarks of Colombia. Currently, up to a half million Colombian families depend directly on coffee production for their livelihoods. As such, there has been increasing concerns about how coffee productivity will react to changing climate conditions and how coffee growers could adapt their production practices. This paper is one of the first to estimate the production function of Colombian coffee at the municipal level and to make projections about its future productivity. Using a panel dataset measured across municipalities over 2007-2013, we find that productivity depends on altitude as well as on March temperature and precipitation. We estimate projections based on the 2.6, 4.5, and 6.0 Representative Concentration Pathways derived from Global Circulation Models to find out that productivity over 2041-2060 is expected to increase by 7.6% on average. However, we find that this forecast varies greatly according to altitude. Indeed, municipalities above median elevation will increase their productivity by 16%, while those below the median will experience a 8.1% decrease in productivity. This result implies that place-tailored strategies for coffee production in Colombia are required to adapt to changing climate conditions in the future.

**Keywords:** Production function, altitude, Global Circulation Models, prediction.

## 1. Introduction

Coffee is one of the major crops produced in Colombia. This country is the world's third largest producer of coffee after Brazil and Vietnam. Currently, up to 550,000 families depend directly on coffee production for their livelihoods (Federacion Nacional de Cafeteros de Colombia, 2017). Many more depend on it indirectly. Due to changing climate conditions, there has been increasing concern about the future quantity and quality of the coffee yield in the decades to come. Following a surge of crop production functions that propose to forecast the yield of crops such as corn (Burke and Emerick, 2016), soybeans (Fodor et al., 2017) and rice (Shrestha et al., 2016), some studies have also offered their forecast on coffee (Gay et al., 2006; Sachs et al., 2015; Schroth et al., 2009). They conclude that coffee is one of the crops that will suffer the most under unpredictable weather, with estimates of productivity losses of up to 34% for Mexico and 20% for Brazil. When it comes to Colombia, they forecast an increase between 4 and 24% in yields (Sachs et al., 2015). However, these studies restrict themselves to estimates at the national level (Sachs et al., 2015; Schroth et al., 2009), or to a geographic region within a country (Gay et al., 2006). With more than 500 municipalities producing coffee in Colombia, one cannot assume that each of them will be affected in the same way. As a result, this paper builds on the existing literature and offers the first estimates and forecasts of the impact of climate variability at the municipal level.

Crop production estimation efforts that rely on cross-sectional data, such as the ones conducted by Gay et al. (2006) and Schroth et al. (2009) explicitly estimate the effect of varying weather conditions on coffee productivity. However, they face a number of challenges: first, the availability of data on labor and capital inputs is often limited, and model selection is therefore

40 constrained by the variables present in the data set. Ensuing models are highly discretionary in their  
41 choice of variables and functional form and could suffer from omitted variable bias if relevant  
42 variables are not explicitly modeled. Furthermore, the reliance on particular sets of data available at  
43 the regional level limits their external validity as the variables used in each particular model are not  
44 always present in other contexts and other datasets.

45 One alternative for modeling coffee distribution that implicitly addresses these issues is the  
46 use of Maximum Entropy (MaxEnt) algorithms. These models rely on presence-only data to predict  
47 distribution of crops, under the assumption that the absence of records from an area provides a  
48 meaningful signal on the suitability of unobserved conditions for the cultivation of the crop (for an  
49 in-depth explanation of MaxEnt algorithms, see Elith et al., 2011). Furthermore, by only considering  
50 the relation between the exogenous weather conditions and productivity, this model offers a high  
51 flexibility for estimation in various settings. For instance, MaxEnt models on coffee have been  
52 estimated at the global scale by Bunn et al. (2015) and Magrath and Ghazoul (2015), leading them to  
53 conclude that the largest future losses will happen in areas located at elevations below 1,000 meters  
54 above sea level (henceforth, m.a.s.l), and particularly in the coffee-growing regions of Brazil and  
55 Southeast Asia. At the regional scale, similar models have been estimated in the case of Nicaragua  
56 (Läderach et al., 2017) where suitability for coffee cultivation is expected to decrease in 90% of the  
57 current growing areas, with decreases of at least 25% in areas located between 500 and 800 m.a.s.l. A  
58 potential shortcoming of MaxEnt models is that, contrary to econometric estimations of crop  
59 production functions, they do not explicitly model changes in productivity. Additionally, the  
60 accuracy of the predictions on the probability of presence is highly dependent on the quality of the  
61 presence-only data (Elith et al., 2011).

62 The strengths and shortcomings of both approaches imply trade-offs that are not easy to  
63 optimize. For instance, modeling for unobservable conditions strengthens predictions on highly  
64 heterogeneous settings, but the interpretability of the model is diminished. Similarly, explicit  
65 estimation of the effect of weather conditions on productivity is highly desirable, but it comes at the  
66 cost of discretionary model selection, which can lead to misspecification. A step towards bridging  
67 this gap is proposed by Sachs et al. (2015). By using panel data methods, both time-variant and time-  
68 invariant unobserved characteristics can be implicitly modeled through the use of fixed effects  
69 models, hence improving the accuracy of estimations of marginal effects (Wooldridge, 2002).  
70 Furthermore, parting from the basic model with only weather conditions as regressors, these models  
71 can be enriched to suit the availability of data. In their paper, the authors estimate a highly  
72 heterogeneous future with decreases of yield of up to 70% in countries like Guatemala and Kenya,  
73 and increases of up to 60% in countries such as Nigeria and Gabon.

74 This paper posits a further refinement of the panel data estimation of the effects of climate  
75 variability on coffee productivity in Colombia. Its first contribution is the estimation of the panel  
76 model at the municipal level using yield and planted area data published by the Ministry of  
77 Agriculture of Colombia for the years 2007 to 2013. We believe this is a crucial endeavor as  
78 nationwide estimates might be misleading for policy-making decisions at the local level. In particular,  
79 the forecasts by Sachs et al. (2015) point to an increase in productivity of at least 4% for Colombia.  
80 However, the works of Bunn et al. (2015), Magrath and Ghazoul (2015), and Läderach et al. (2017)  
81 suggest that a uniform increase in productivity is unlikely, with some municipalities experiencing a  
82 boost in productivity while others should undergo a contraction. By offering estimates at the local  
83 level, we hope to guide policy-making decisions that fit the conditions of the municipalities.

84 Another contribution of this paper addresses the issue of model selection. Econometric  
85 analysis is susceptible to misspecification if the variables and functional form are not properly  
86 selected given the available data. Even though previous work in this topic has drawn from  
87 agronomic literature to guide the model selection process, we believe that greater efforts should be  
88 made to harmonize the understanding of biological processes related to crop production and the  
89 estimation of the effect of climate variability via econometric analysis. One notable exception is the  
90 work by Rahn et al. (2018); however, our work relies on secondary data, as opposed to experimental  
91 data. We dedicate a Subsection to the design and interpretation of a simplified agronomic model,  
92 from which we derive expectations of the functional form and direction of marginal effects. By  
93 construction, these models are a crass representation of biological processes; however, we believe  
94 that they provide us with better tools to guide, interpret, and verify the output of our models.

95 This paper is outlined as follows. Section 2 presents the materials and methods. Subsection  
96 2.1 is devoted to adapting a coffee physiology model to the Colombian case in order to derive  
97 testable hypotheses for the econometric analysis. Subsection 2.2 builds the econometric model  
98 around these testable hypotheses, drawing from the previous literature on coffee physiology models  
99 and coffee production functions. Finally, Subsection 2.3 is devoted to the description of the data.  
100 Section 3 presents and discusses the results, including forecasts across different global climate  
101 models and representative concentration paths. Finally, section 4 summarizes our main findings and  
102 offers some concluding remarks.

## 103 **2. Data and methods**

### 104 **2.1 Data**

105 Our data set comprises 521 coffee-producing municipalities that continuously registered at  
106 least one hectare of Arabica coffee (*Coffea arabica*) from 2007 to 2013. Some municipalities registered  
107 planted hectares but no production, which means these hectares are likely newly planted and have  
108 not started producing. Municipalities that had records of coffee cultivation for a subset of the years  
109 studied were excluded. The yield data as well as planted area were obtained from the Municipal  
110 Agricultural evaluations performed by the Colombian Ministry of Agriculture.

111 Developing countries such as Colombia have a very limited network of weather stations. For  
112 instance, the National Center for Coffee Research in Colombia manages a network of 56 weather  
113 stations in 36 distinct municipalities that comprise only 6% of Colombia's coffee production areas.  
114 The limited extent of the network leaves us with three options: i) rely on a small sample, ii)  
115 interpolate the missing observations through spatial krigging (Calderón, 2009; Chun and Griffith,  
116 2013; Park et al., 2019), or iii) use calculated temperature data. Since solutions i and ii would lead to  
117 severely biased and/or inconsistent estimates, we focus our efforts on the third option. It can be  
118 dealt with either remotely sensed data or through data from a regional and global climate model.

119 Remotely sensed data offers great flexibility and availability, as it is continuously generated at  
120 various spatial and temporal resolutions. Improvements in quality have also led to its increased use  
121 in economic analysis (Donaldson and Storeygard, 2016). Satellite imagery is often available at  
122 resolutions of 0.25° to 1° (Karger et al., 2017), with some images at the 0.05° resolution (Peres et al.,  
123 n.d.). Building on remotely sensed data, a number of global climate models have further refined it  
124 with the addition of weather modeling results and ground and radiosonde observations (Fick and  
125 Hijmans, 2017; Karger et al., 2017). They offer a finer resolution than raw satellite imagery (up to 30

126 arc seconds or ~1 km at the Equator) with the potential downside of limited availability. For  
 127 instance, WorldClim data is only available from 1970 to 2000 and CHELSA Version 1.2 is available  
 128 from 1979 to 2013. Given the time frame of this study, CHELSA V.1.2 (Karger et al., 2017) is  
 129 suitable for the analysis and is used for the estimations.

130 Table 1 presents the descriptive statistics individually for high and low altitude municipalities  
 131 (above and below the mean altitude of 1518 m.a.s.l.). Temperature is, on average, nearly 6°C lower  
 132 in the first compared to the second group. Our results, displayed in the next section, will indicate  
 133 that the altitude plays a significant role on coffee productivity. The choice of August and March as  
 134 the months of observation of temperature and precipitation is explained in the next Subsection.

135 *Table 1. Descriptive statistics of main variables by altitude group*

	Low altitude municipalities				High altitude municipalities			
	Mean	S.D.	Min.	Max	Mean	S.D.	Min.	Max
<b>2007-2013</b>								
<b>Productivity (ton/ha)</b>	0.72	0.52	0.00	8.97	0.71	0.36	0.00	8.79
<b>Area planted (ha)</b>	1291.85	1453.32	2.00	10073.00	1968.49	2498.03	3.00	20465.00
<b>March precipitation (mm)</b>	118.47	66.57	7.73	481.95	126.61	61.70	6.72	394.90
<b>March temperature (°C)</b>	22.29	2.09	17.66	28.52	16.90	2.28	10.11	22.55
<b>August precipitation (mm)</b>	109.81	85.30	1.68	491.66	109.22	84.69	1.95	434.23
<b>August temperature (°C)</b>	22.30	2.02	17.54	27.92	16.83	2.26	9.98	21.47
<b>Altitude (m.a.s.l.)</b>	1189.19	380.76	195.56	1758.01	2341.21	437.67	1765.42	3542.46
<b>RCP 2.6 2041-2060</b>								
<b>March precipitation (mm)</b>	162	117	2.6	766	166.85	36.68	73.59	252.16
<b>August precipitation (mm)</b>	226	127	19	850	157.26	67.83	41.69	326.72
<b>March temperature (°C)</b>	24.1	2.26	17.10	46.2	15.46	2.72	7.59	20.59
<b>August temperature (°C)</b>	25.3	2.29	16.22	27.16	14.90	2.68	7.38	20.03
<b>RCP 4.5 2041-2060</b>								
<b>March</b>	153	124	3.3	865	146	56	27	467

<b>precipitation (mm)</b>								
<b>August precipitation (mm)</b>	180	134	3.3	886	143	73	34	460
<b>March temperature (°C)</b>	26.1	2.33	20	29.7	16.6	3.3	3.5	34.9
<b>August temperature (°C)</b>	25.9	2.28	19.9	31.1	17.04	3.11	8.03	23.56
<b>RCP 6.0 2041-2060</b>								
<b>March precipitation (mm)</b>	138	113	2.5	663	135	78	27	402
<b>August precipitation (mm)</b>	223	136	19	851	139	55	34	460
<b>March temperature (°C)</b>	25.8	2.3	19.9	29.6	16.9	2.95	8.4	22.3
<b>August temperature (°C)</b>	25.6	2.3	19.5	30.8	16.7	3.12	7.8	23.1

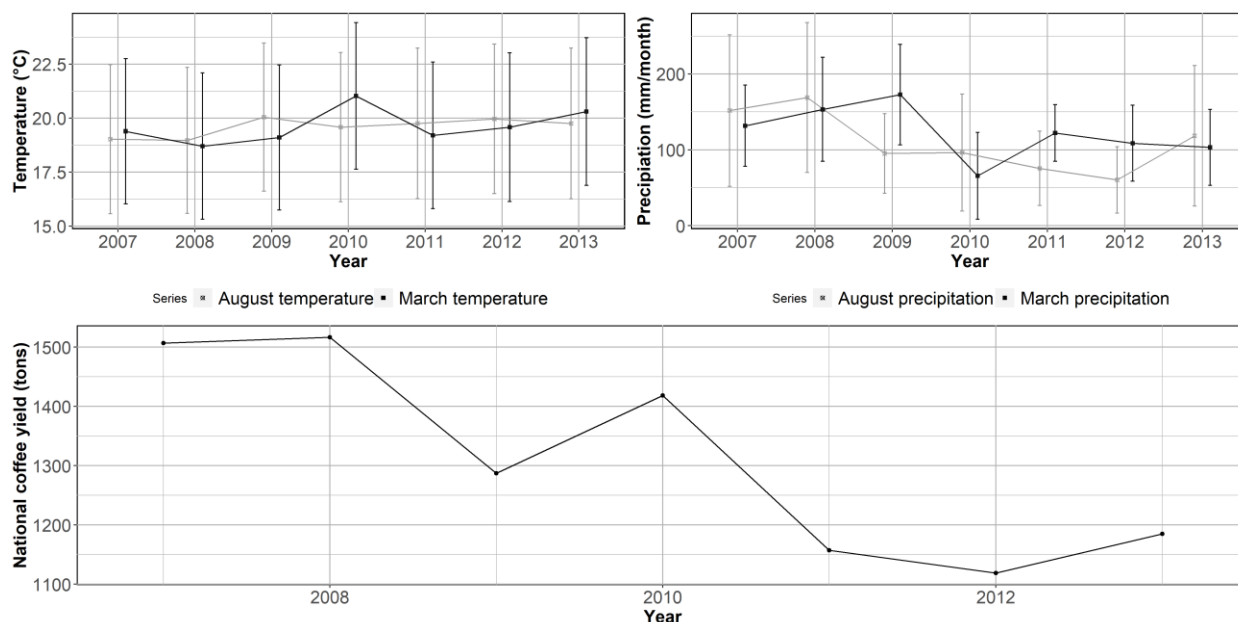
136

137 \* Source: altitude data were obtained from the Shuttle radar topography mission (SRTM) (Werner,  
 138 2001), yield data were obtained from the National Agricultural Evaluations performed by the  
 139 Colombian Ministry of Agriculture (see for example, Villalobos and Cifuentes, 2002), weather data  
 140 were obtained from the CHELSA V.1.2 (Karger et al., 2017); \*\* Statistics for 2041-2060 are  
 141 averaged over the 8 GCM models employed in this paper: BCC-CSM2-MR, CNRM-CM6-1,  
 142 CNRM-ESM2-1, CanESM5, IPSL-CM6A-LR, MIROC-ES2L, MIROC6, and MRI-ESM2-0.

143 In this paper, we use future climate projections that rely on Global Circulation Models  
 144 (GCMs) driven by three Representative Concentration Scenarios (RCP): 2.6, 4.5, and 6.0, described  
 145 in the IPCC 5th Assessment Report (Stocker, 2013). Each prediction is retrieved from the CHELSA  
 146 Future CMIP5 database at the 2.5-minute resolution. The local values for 2041 to 2060 are obtained  
 147 from the GCMs: the Beijing Climate Center Climate System Model (BCC-CSM1), the Centre  
 148 National de Recherches Météorologiques Circulation (CNRM-CM5, not available for the RCP 6.0),  
 149 the Canadian Earth System Model version 2 (CanESM2, not available for the RCP 6.0 scenario), the  
 150 Institut Pierre-Simon Laplace Circulation Model 5A (IPSL-CM5A-LR), the Model for  
 151 Interdisciplinary Research on Climate, Earth System (MIROC-ESM), the Earth System and  
 152 Circulation Model (MIROC5) and the Meteorological Research Institute Earth System (MRI-  
 153 CGCM3). On average, temperature and precipitation are expected to increase in Colombia's coffee-  
 154 growing region; the increase in precipitation in August is especially noteworthy, as it traditionally  
 155 corresponds to a dry period.

156 A La Niña phenomenon was experienced at varying intensities between 2008 and 2011,  
 157 increasing the prevalence of coffee leaf rust (*Hemileia vastatrix*, Henceforth CLR) in Colombia and

158 Central America (Avelino et al., 2015). This event, aggravated by diminished flowering, resulted in a  
 159 depression of coffee production and exports from Colombia (Bastianin et al., 2018). Figure 1  
 160 presents the time trends of temperature, precipitation, and yield for the years 2007 to 2013:



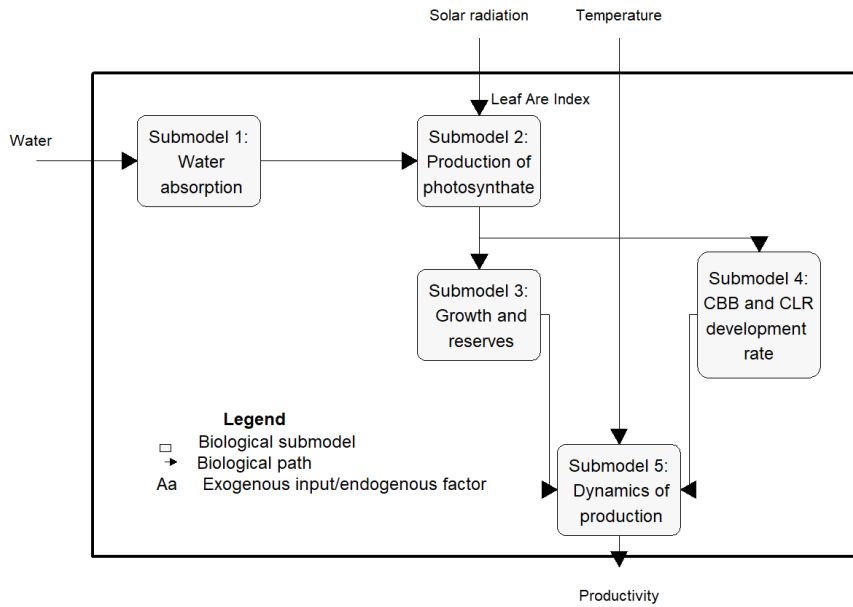
161  
 162 Figure 1. Time trends of : temperature (top left), precipitation (bottom left), and national yields bottom.

163 The graph shows a spike in precipitation, beginning in March 2008 and carrying on until  
 164 March 2009. It was accompanied by a dip in total output of coffee in 2009, with a brief recovery in  
 165 2010 when precipitation decreased and mean temperature in March was high. This provides further  
 166 evidence of the sensitivity of coffee productivity to varying weather conditions.

## 167 2.2 Theoretical framework

168 Changes in weather can have direct and indirect effects on coffee productivity. The direct  
 169 effects refer to changes that modify the physiological processes of the plant and have an impact on  
 170 the productivity realizations, which include induction of flowering and pollination as a result of  
 171 short periods of hydric stress (Ramírez et al., 2014) or induction of vegetative growth as a result of  
 172 extended rainy seasons (Carr, 2001). The indirect effects of changes in weather refer to changes in  
 173 incidence of diseases, which include the CLR (Bastianin et al., 2018), and the distribution and  
 174 reproduction patterns of both pests and pollinators. The latter include changes in the reproductive  
 175 cycle of the Coffee Berry Borer (*Hypothenemus hampei*, Henceforth CBB) (Atallah et al., 2018; Iscaro,  
 176 2014; Jaramillo et al., 2010; Magina et al., 2007) and diminishing bee populations (Imbach et al.,  
 177 2017).

178 We follow the example of Van Oijen et al. (2010) in considering that the complexity of  
 179 models should be adjusted to the availability of data. We propose a simplified model for coffee  
 180 production where the observable inputs of water and temperature have direct and indirect effects on  
 181 five biological Submodels. Figure 2 presents the model's structure:



182

183 *Figure 2. Proposed model for coffee productivity: relationship between coffee productivity, temperature, and precipitation*

184 The general model aims to demonstrate how one output, coffee yield, results from the  
 185 dynamics of three exogenous inputs: water, photosynthetically active radiation (noted  $I_0$ ), and  
 186 temperature, and one endogenous factor: Leaf Area Index (LAI). Five Submodels have been  
 187 developed by Rodríguez et al. (2011) and Rodríguez et al. (2013) to describe the physiological  
 188 processes of water absorption, production of photosynthate, growth and reserves, CBB and CLR  
 189 development rate and dynamics of production. We take LAI and  $I_0$  as constant due to our inability  
 190 to observe them in our data. The first Submodel, water availability and absorption, is almost  
 191 exclusively dependent on precipitation as there is very little irrigated coffee cultivation. The water  
 192 that is absorbed is broken apart in the photosynthetic process that transforms the carbon dioxide  
 193 into photosynthate (Submodel 2). The photosynthate that is produced and is the focus of the second  
 194 Submodel can be egested, respired, accumulated in reserves, or used in growth. Of the share of  
 195 photosynthate accumulated in reserves or used in growth, a fraction of it is used for reproduction  
 196 and is directly related to productivity realization (Submodel 3).

197 Temperature is present in three Submodels. First, it has a direct effect on respiratory rates  
 198 that occur at the expense of greater accumulation of reserves and growth as well as on the increment  
 199 of age due to the accumulation of thermic units (Submodel 3). Second, it has a direct effect on the  
 200 increment of age of CBB due to accumulation of thermal units and on the infestation rate of CLR  
 201 (model 4 in Appendix 1). In turn, this has an effect on the dynamics of production (model 5) as  
 202 CBB is the leading cause of loss due to herbivory (parasitism) and CLR has been found to severely  
 203 affect yield realizations. In the latter case, there has been evidence of severe impacts of the la Niña  
 204 phenomenon which took place between 2008 and 2011 and is potentially affecting our results  
 205 (Avelino et al., 2015). Additional details as well as the derivation of each model are presented in  
 206 Appendix 1.

207 Based on this model, we make inferences on three aspects of our econometric specification:  
208 i)  $Y = f(T, T^2, P, P^2, T * P)$ , where T and P stand for temperature and precipitation, ii) the  
209 observation of weather in March and August, and iii) the choice of a dynamic model specification to  
210 account for the effect of past productivity realizations on present yield. The choice of quadratic  
211 forms of temperature and precipitation considers two facts: degree-days measurements are not  
212 feasible with the data we are working on, which has a monthly temporal resolution, and  
213 temperatures above the upper bound of coffee growth (35°C) are rare in Colombia's coffee-growing  
214 region. Therefore, we favor a simpler functional form that assumes quadratic forms of temperature  
215 and precipitation to account for potential non-linear relationships between temperature,  
216 precipitation and yield.

217 One of the main challenges of the econometric modeling of production functions is the  
218 incongruence of the temporal scale of the variables as indicated in Blanc and Schlenker (2017).  
219 Productivity data is usually available at yearly intervals, whereas weather data is observed at any given  
220 time resolution from days to months. Furthermore, the inclusion of sequential observations of  
221 weather as regressors leads to an issue of multicollinearity, which can severely affect the efficiency of  
222 the estimators. We bridge this gap by building on the crop phenology literature: for any given crop,  
223 there exists a set of critical periods in which adverse environmental conditions can lead to a  
224 significant drop in yield (Zhao et al., 2013). Even though these periods do not preclude the  
225 importance of favorable weather conditions at other times during the production cycle, their  
226 predictive power over yield realizations outweighs that of other periods. In the case of coffee,  
227 DaMatta and Ramalho (2006) and DaMatta et al. (2007) identify the flowering and bean formation  
228 period as critically susceptible to adverse weather conditions. High temperatures during blossoming,  
229 especially if associated with a prolonged dry spell, may cause abortion of flowers. Prolonged dry  
230 spells can also lead to fruit drop, notably in the endosperm formation phase of bean filling (DaMatta  
231 et al., 2007). For the case of Colombia, Ramírez et al. (2014) identify March and August as the  
232 periods of most intense flowering, with the largest coffee producing areas flowering in March. We  
233 adopt these two periods for the observation of temperature and precipitation, as flowers forming in  
234 March depend on weather conditions of that month (for blossoming) and on August conditions for  
235 bean filling and vice versa.

236 Finally, we choose to model the dynamic nature of productivity to account for the fact that  
237 coffee is a perennial crop (DaMatta et al., 2007). The effect of past productivity realizations can be  
238 either positive or negative. If higher profits are invested in improved fertilization and pest control  
239 practices, farmers can expect better yields in the coming years. However, productivity can be  
240 affected when those investments are not made. Photosynthate reserves are exhausted after a heavy  
241 crop load, as described in Submodel 5. If they are not replenished, the number of fertilized flowers  
242 will be lower the next flowering season (DaMatta et al., 2007). This process is known as bienniality of  
243 coffee productivity. We devote the next Subsection to the description of the econometric model to  
244 adequately capture the inferences described in this section.

### 245 **2.3 Econometric model**

246 The reduced form model for our econometric estimation is presented in equation (1). The  
247 dynamic process of yearly productivity is captured by regressing current productivity realizations  
248  $y_{it}$  in tons/ha on last year's productivity realization  $y_{it-1}$ , on a set of weather variables  $X =$   
249  $(T, T^2, P, P^2, T * P)$  and on  $c_i$  and  $\mu_t$  that stand for spatial and time fixed effects respectively:

$$250 \quad y_{it} = \theta y_{it-1} + X_{it}\beta + c_i + \mu_t + \varepsilon_{it} \text{ with } \varepsilon_{it} \sim N(0, \sigma_\varepsilon^2), \quad (1)$$



251 It is expected that estimating this dynamic model using Least Squares Dummy Variable  
 252 (LSDV) will yield a downward biased  $\theta$  (Nickell, 1981). The reason is that the mean of the lagged  
 253 dependent variable contains observations from time 0 to t-1 on y. The mean of the error captures  
 254 the residuals from time 0 to t. Since  $y_{it-1}$  depends on  $\varepsilon_{it-1}$  and so does  $\varepsilon_{it}$ , the latter and  $y_{it-1}$  are  
 255 not orthogonal, hence  $\theta$  is biased. In subsection 3.1. below, we will consider two alternatives to  
 256 address this endogeneity. The first one is the Difference Generalized Method of Moments (GMM)  
 257 proposed by Arellano and Bond (1991). It estimates a model based on the first differences of  
 258 equation (1). This transformation expunges the time-invariant fixed effects  $c_i$  yet still suffers from  
 259 endogeneity due to the dependence between  $y_{it-1}$  and  $\varepsilon_{it-1}$ . It is addressed through the use of  
 260 previous realizations of the dependent variable as instruments for the first lag. The second  
 261 alternative is the System GMM proposed by Arellano and Bover (1995) and Blundell and Bond  
 262 (1998) where the lagged dependent variable in equation (1) is instrumented using the first differences  
 263 as instruments. Compared to difference GMM, system GMM has the advantage of allowing more  
 264 instruments to be introduced and of increasing the efficiency of the estimates. Arellano and Bover  
 265 (1995) have demonstrated the latter point is especially true for panels with few time periods. This  
 266 model requires the further assumption that the first difference instruments are uncorrelated with  $c_i$ .

267 Four conditions are necessary for the correct identification of a dynamic panel model by  
 268 either of the two GMM methods above (Blundell et al., 2000): i) the test of first order serial  
 269 autocorrelation must be significant; ii) the test of second order autocorrelation must be non-  
 270 significant; iii) the Hansen/Sargan test of over-identifying restrictions must be insignificant so that  
 271 the null hypothesis of validity of the instruments is not rejected; iv) the coefficient of the lagged  
 272 variable must fall within a credible range (Roodman, 2009). We work with the STATA Statistical  
 273 Package version 15.1 (StataCorp, 2017). The static models are estimated using the xtreg command,  
 274 whereas we employ the xtdepdgm command to estimate the GMM models (Kripfganz, 2019).

### 275 3. Results and discussion

#### 276 3.1 Model fit

277 Table 2 below presents the results of the model described in equation (1). Column (1)  
 278 presents the LSDV results of the quadratic static panel model without the time lag of the dependent  
 279 variable. While this specification is akin to the specifications in Gay *et al.* (2006) and Sachs (2015), it  
 280 is reported for information purpose only as the absence of  $y_{it-1}$  leads to an omitted variable bias  
 281 (Chamberlain, 1978).

282 *Table 2. Dynamic panel model estimation results*

VARIABLES	(1) LSDV	(2) Difference GMM	(3) System GMM	(4) System GMM	(5) Long-run System GMM <sup>i</sup>
(Lag of) coffee productivity		0.094*** (0.022)	0.572*** (0.062)	0.535*** (0.059)	
Mean temperature in March	0.083 (0.0548)	0.190*** (0.0615)	0.108* (0.0583)	0.414** (0.186)	0.890** (0.390)
Mean temperature in	$-2.76 \times 10^{-3**}$	$-4.42 \times 10^{-3***}$	$-1.67 \times 10^{-3}$	$-8.3 \times 10^{-3**}$	$-0.018**$

March sq.	$(1.31 \times 10^{-3})$	$(1.61 \times 10^{-3})$	$(1.23 \times 10^{-3})$	$(3.87 \times 10^{-3})$	$(8.1 \times 10^{-3})$
Mean temperature in August	-0.168*	0.181	0.411*	0.099	0.214
Mean temperature in August sq.	(0.092)	(0.211)	(0.239)	(0.317)	(0.680)
Precipitation in March	$1.3 \times 10^{-3}$	$-9.3 \times 10^{-3}$ *	-0.0153**	$-8.35 \times 10^{-3}$	-0.018
Precipitation in March sq.	$(2.28 \times 10^{-3})$	$(5.6 \times 10^{-3})$	$(6.2 \times 10^{-3})$	$(7.65 \times 10^{-3})$	(0.016)
Precipitation in August	-0.00126***	$-1.3 \times 10^{-3}$ *	$-8.02 \times 10^{-4}$	$4.74 \times 10^{-3}$	0.010
Precipitation in August sq.	$(4.6 \times 10^{-4})$	$(6.73 \times 10^{-4})$	$(7.88 \times 10^{-4})$	$(3.23 \times 10^{-3})$	$(6.8 \times 10^{-3})$
Precipitation in March × Mean temperature in March	$3.52 \times 10^{-6}$ ***	$6.96 \times 10^{-6}$ ***	$3.63 \times 10^{-6}$ **	$4.16 \times 10^{-6}$ **	$8.96 \times 10^{-6}$ **
Precipitation in August × Mean temperature in August	$(1.24 \times 10^{-6})$	$(1.70 \times 10^{-6})$	$(1.85 \times 10^{-6})$	$(1.74 \times 10^{-6})$	$(6.39 \times 10^{-6})$
Precipitation in March × Mean temperature in August	$2.5 \times 10^{-3}$ ***	$1.7 \times 10^{-3}$ ***	$1 \times 10^{-3}$	$-2.6 \times 10^{-3}$	$-5.6 \times 10^{-3}$
Precipitation in August × Mean temperature in August	$(3.45 \times 10^{-4})$	$(5.31 \times 10^{-4})$	$(6.8 \times 10^{-4})$	$(2.2 \times 10^{-3})$	$(4.64 \times 10^{-3})$
Mean altitude	$-5.8 \times 10^{-6}$ ***	$-4.09 \times 10^{-6}$ ***	$-1.67 \times 10^{-6}$	$-6.18 \times 10^{-7}$	$-1.33 \times 10^{-6}$
Constant	$(8.06 \times 10^{-7})$	$(1.11 \times 10^{-6})$	$(1.58 \times 10^{-6})$	$(1.74 \times 10^{-6})$	$(3.74 \times 10^{-6})$
				$-2.7 \times 10^{-4}$ *	$-5.8 \times 10^{-4}$ *
				$(1.42 \times 10^{-4})$	$(3.01 \times 10^{-4})$
				$1.52 \times 10^{-4}$ *	$3.27 \times 10^{-4}$ *
				$(9.07 \times 10^{-5})$	$(1.9 \times 10^{-4})$
			$-7.4 \times 10^{-4}$ ***	$-8.1 \times 10^{-4}$ ***	$-1.7 \times 10^{-3}$ ***
			$(2.25 \times 10^{-4})$	$(2.28 \times 10^{-4})$	$(3.53 \times 10^{-4})$
Constant	2.885***	0.384	-2.029	-1.927	-4.144
	(0.974)	(2.214)	(2.038)	(1.785)	(3.846)
Observations	3,646	3,125	3,125	3,125	3,125
Adj. R-squared	0.212				
R <sup>*ii</sup>		0.289	0.148	0.152	0.152
Out-of-sample RMSE <sup>iii</sup>	0.639	0.830	0.508	0.474	0.474
Hansen-Sargan test		0.000	0.161	0.198	0.198
AR(1), p-value		0.000	0.000	0.000	0.000
AR(2), p-value		0.373	0.813	0.798	0.798

283 Notes:

284 Standard errors in parentheses; \*\*\* p<0.01, \*\* p<0.05, \* p<0.1;

285 i: Column (5) reports the long-run coefficients of the  $(1 - \theta)$  convergence estimation of the System  
286 GMM results displayed in column (4).

287 ii: R\*, or squared correlation coefficient, is estimated as the correlation between the predicted and  
288 observed values of the dependent variable ( $Corr(\hat{y}, y)^2$ ). It is akin to the estimation of R-squared in  
289 maximum likelihood estimators and it is conventionally reported in GMM models. See Bloom et al.  
290 (2001) for further details.

291 iii: Out-of-sample root mean squared error: out-of-sample estimations are completed by iteratively  
292 fitting each model on a subset of the sample that excludes one year. The fitted model is used to  
293 predict the productivity for the excluded year. The difference between the predicted and observed  
294 value (residual) is squared and averaged. The value reported corresponds to the square root of that  
295 value.

296

297 Columns (2) to (5) account for the perennial nature of the coffee plant and the fact that  
298 previous productivity realizations can be a good predictor of current productivity (DaMatta et al.,  
299 2007). The literature has demonstrated that including the time lag of the dependent variable requires

300 a GMM approach to control for unobserved heterogeneity and avoid biased estimates (Nickell,  
301 1981). As a result, we report the estimates based on difference GMM in column (2) (Arellano and  
302 Bond, 1991) and the estimates based on system GMM in columns (3) to (5) (Arellano and Bover  
303 1995; Blundell and Bond 1998). Column (5) reports the long-run coefficients of column (4) and will  
304 be discussed further below.

305         Difference GMM transforms all the regressors by using their difference between  $t$  and  $t-1$ ,  
306 hence individual fixed effects  $c_i$  disappear as noted earlier. The tests for serial correlation reported at  
307 the bottom of table 3 show that there is serial correlation of order one (AR(1),  $p$ -value = 0.000), but  
308 not of order two (AR(2),  $p$ -value = 0.373), hence the yield of only the previous year matters.  
309 However, the Hansen-Sargan test result is significant, suggesting that the lagged levels of the  
310 endogenous and exogenous variables are not adequate instruments. Arellano and Bover (1995) and  
311 Blundell and Bover (1998) argue that in panel settings spanning over a short time period, difference  
312 GMM estimates can be inefficient and therefore they suggest the system GMM. The results of  
313 columns (3) and (4) validate this hypothesis as both the model with weather interactions and the one  
314 without them comply with the necessary conditions of a correctly identified GMM model  
315 (significant AR(1) test and non-significant Hansen-Sargan test). In terms of fit, the squared  
316 correlation coefficient ( $R^*$ ) of the system GMM models is a bit below the adjusted R-squared of the  
317 LSDV model given that GMM, unlike LSDV, is not an estimation strategy based on minimizing the  
318 residuals (Cameron and Trivedi, 2009). Yet, when we calculate the out-of-sample root mean squared  
319 error (RMSE) to test the predictive power of each model, our results show that the system GMM  
320 with weather interactions has the lowest RMSE. It indicates it is the most suitable option for the  
321 forecasting exercise undertaken in the next Subsection.

322         The results of column (4) highlight the importance of accounting for the dynamic nature of  
323 coffee production. The coefficient on the lagged dependent variable  $\theta$  is positive and significant. We  
324 hypothesize that it comes from better yields resulting in higher profits. They are re-invested in crop  
325 production in the form of better fertilization and pest control which, in turn, lead to better yields in  
326 the following years (Chávez and Ridley, 2001). We also find a negative and significant coefficient  
327 associated to altitude. It captures the slower rate of accumulation of thermal units due to cooler  
328 temperature at higher altitudes, which results in lower accumulation of photosynthate (Arcila et al.,  
329 2007). Furthermore, the results of column (5) meet the expectations of the theoretical framework.  
330 Indeed, the statistically significant evidence of diminishing returns to temperature in March indicates  
331 that high or very high temperature is harmful for coffee during the flowering season as stated by  
332 DaMatta et al. (2007). We also find that the effect of precipitation in March is positive and  
333 statistically significant. In line with the expectations derived in Submodel 2, coffee plants react  
334 favorably to increased water availability during the flowering period. We further argue that the  
335 monotonic relationship between March precipitation and coffee productivity observed in our model  
336 captures the fact that hydric excess and waterlogging is a rare occurrence in Colombia as coffee is  
337 planted in hilly areas, which results in significant surface runoff and in porous soils with adequate  
338 hydric conductivity (Poveda Jaramillo et al., 2002). Usually, excess rainfall is associated with a  
339 decrease in productivity (Ramírez et al., 2010) as the lack of a dry spell during the quiescent growth  
340 phase (about 2 to 4 months before flowering) stimulates flowering and results in scattered harvests  
341 (DaMatta et al., 2007). One limitation of this study is that we do not observe temperature and  
342 precipitation during the quiescent growth phase.

343         We also find that the results show no significant effect of temperature and precipitation in  
344 August. We believe this captures the fact that the main blooming season in Colombia's largest

345 coffee-growing regions takes place during the first semester with a peak in March (Ramírez et al.,  
346 2014; Vélez et al., 2000). Weather conditions in August have a smaller impact on productivity as the  
347 largest share of the yearly harvest is already at bean-filling stage, where beans are much more  
348 resilient to adverse weather conditions than flowers (DaMatta and Ramalho, 2006). Given the spatial  
349 and temporal resolution of our data, we fail to capture the smaller effect of weather during the  
350 sturdier bean-filling stage; however, these results do not rule out the importance of favorable  
351 weather during that stage.

352 It is also interesting to note a similar magnitude and opposing directions of the coefficients  
353 on the interaction between temperature and precipitation for each month. While high temperature  
354 and precipitation in March impact productivity negatively, the opposite is true for August. A  
355 possible explanation relates to the dynamics of CBB infestation. As described in Submodel 5, the  
356 number of CCB cohorts increases as temperature and precipitation increase. The impact of CBB on  
357 coffee productivity is also time-sensitive. If infestation occurs within the first two months after  
358 pollination, more than 50% of the berries are aborted; if it happens after the third month, that value  
359 drops to 23.5% (Bustillo Pardey, 2006). We believe that our model is capturing the opposing  
360 directions of the effect of the joint effect of temperature and precipitation on coffee productivity.  
361 Both the coffee plant and CBB develop optimally at temperature ranges of 20°C to 25°C and benefit  
362 from soil and air humidity (Bustillo, 2007). When these favorable conditions coincide with  
363 pollination and initial bean formation, the damaging effect of greater CBB infestation outweighs the  
364 positive impact on vegetative and reproductive development of the coffee plant. However, when  
365 those same optimal conditions happen at the latest stages of the reproduction process, CBB causes  
366 less losses and bean filling is positively impacted by favorable temperature and precipitation. Given  
367 that the largest coffee-producing areas in Colombia flower in March, we argue that these results  
368 correctly reflect this fact. A similar effect has been observed for CLR (Avelino et al., 2015). In  
369 addition, note that the negative and significant coefficient for the interaction between temperature  
370 and precipitation in March can also relate to the importance of a hydric stress period that stimulates  
371 flowering (DaMatta et al., 2007).

372 The GMM coefficients reported in columns (2) to (4) correspond to the short-run marginal  
373 effects of the matrix of independent variables on the dependent variable (Arellano and Bond, 1991).  
374 The estimation of long-run effects is made possible by dividing the short-run estimates of the  
375 coefficients by the convergence rate  $(1 - \theta)$ . We estimate the long-run coefficients of our preferred  
376 specification and present them in column (5). They will be used for the forecasting exercise of  
377 Subsection 3.2. However, before we proceed, we present further evidence of the validity of this  
378 estimation strategy. For that purpose, we run an exercise of productivity maximization at varying  
379 March temperatures. The optimal March temperature under the dynamic panel model is 19.5°C,  
380 which is within the optimal range for coffee production estimated by Mosquera Sánchez et al. (2005)  
381 and DaMatta et al. (2007). Figure 3 plots the marginal effects of temperature, precipitation and  
382 associated productivity based on estimates from column (5). We plot separate curves for each  
383 altitude subset (above or below the median altitude) and evaluate the other covariates at their median  
384 value.

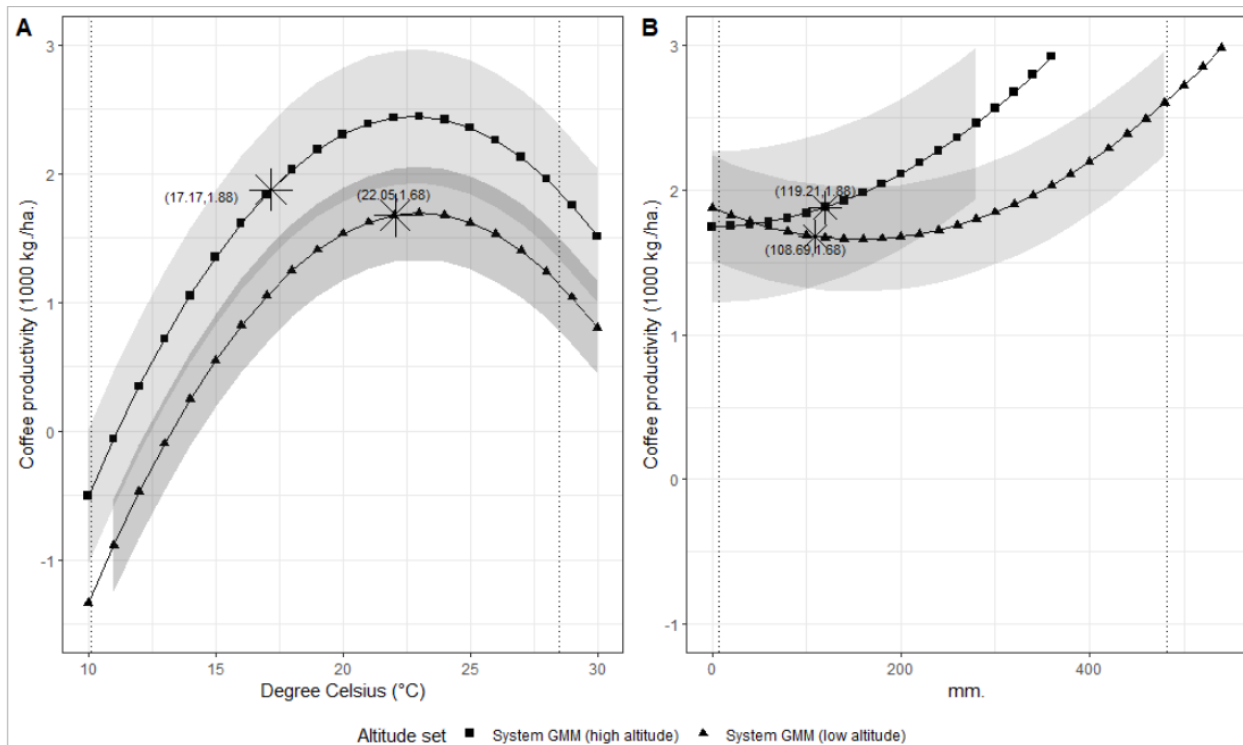
386  
387

Figure 3. Marginal effects of (A) mean March temperature and (B) mean March precipitation by altitude group.

388 The stars in both curves represent the expected productivity evaluated at the median value of  
 389 the corresponding weather variable for the period 2007 to 2013. It is interesting to note that, despite  
 390 average productivity being lower at higher altitudes, the expectation of an increase in temperature in  
 391 the future would have opposite effects for each group. Indeed, for an average increase of 1° to 2°C  
 392 by 2050 as estimated by the National Institute of Hydrology, Meteorology and Environmental  
 393 Studies of Colombia (IDEAM) (Ballesteros and Aristizabal, 2007), the high-altitude municipalities  
 394 would see their productivity increase. In theory, they would move towards the optimum productivity  
 395 level of temperature. On the other hand, low-altitude municipalities would experience a decrease in  
 396 their median productivity as they already are at the optimum mean temperature level (figure 3A).  
 397 Similarly, high-altitude municipalities would benefit from higher precipitation in March whereas low-  
 398 altitude municipalities would benefit from a decrease (or a large increase) in precipitation (figure 3B).  
 399 As a result, we expect that future weather conditions will reduce the productivity gap between high  
 400 and low-altitude municipalities, potentially reshaping the landscape of Colombia's coffee-growing  
 401 regions.

402 In the case of our sample, the average increase in temperature forecasted by the GCM  
 403 models is above the 2°C increment forecasted by IDEAM (See table 1). More precisely, they suggest  
 404 an increase of 4°C for the average temperature between 2041 and 2060. Under this scenario the  
 405 mean March temperature in high altitude municipalities would be 27.27°C, which is well above the  
 406 optimum level of 19.5°C found in our estimations. On the other hand, the projected temperature for  
 407 high altitude municipalities is 20.78°C, which is very close to the aforementioned optimum.  
 408 Furthermore, the 56 mm projected increase in precipitation in the low-altitude municipalities will  
 409 accentuate the negative impact on their productivity while the 40 mm increase in the high-altitude  
 410 municipalities is expected to boost their productivity.

411 **3.2 Forecasting**

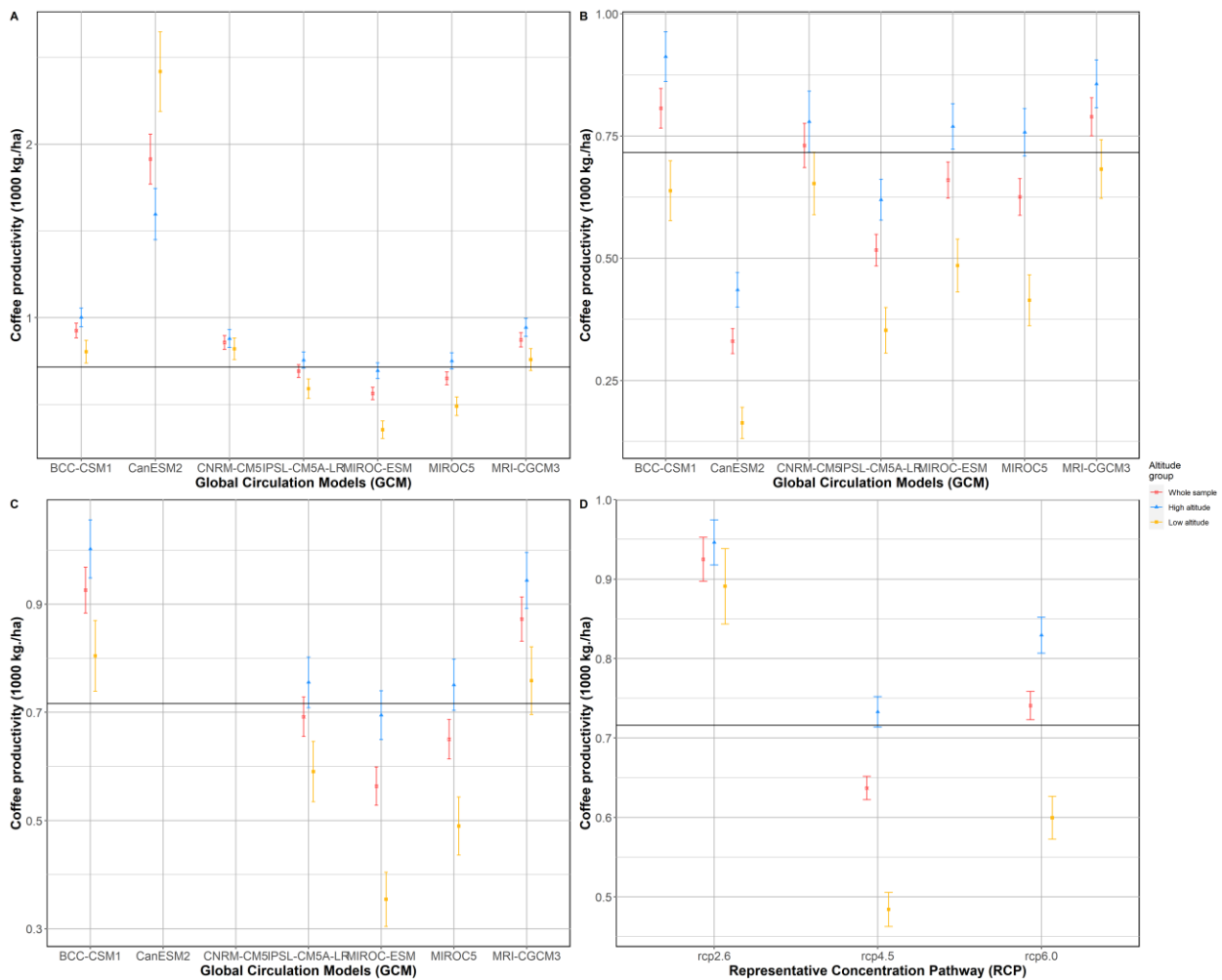
412 In the case of the dynamic model proposed in equation (1), the first approximation to the  
 413 predictor at future time  $K = T + r$  is the expectation of  $y_{i,K}$  conditional on the information set  
 414  $I_K(y_{i,K-1}, X_{i,K}, c_i, \varepsilon_{i,K})$  :

415 
$$y_{i,K} = E[y_{i,T+r}|I_K] = E[\theta y_{i,K-1} + \beta X_{i,K} + c_i + \varepsilon_{i,K}], \quad (2)$$

416 
$$y_{i,K} = \theta y_{i,K-1} + \beta X_{i,K} + c_i, \quad (3)$$

417 Because the expectation of future shocks of the idiosyncratic error term  $\varepsilon_{i,K}$  is assumed zero,  
 418 it is expunged through the conditional expectation. However, both  $y_{i,K-1}$  and the time invariant  
 419 fixed effects  $c_i$  remain.  $y_{i,K-1}$  is incorporated through the  $(1 - \theta)$  convergence transformation of  
 420 the coefficients.  $c_i$  is the group-specific average of all the residuals. The predictions of future  
 421 temperature and precipitation are extracted from the GCMs listed in section 2.1. Figure 4 reports the  
 422 predicted average coffee productivity by 2041-2060 (dot) and the associated 95% confidence interval  
 423 (whiskers).

424



425 *Figure 4. Projected coffee productivity in 2041-2060 for selected municipalities. The whiskers represent the 95%*  
 426 *confidence interval of the mean. Whole sample: 521 municipalities; high altitude: 262 municipalities; low altitude:*  
 427

428 259 municipalities. (A) Representative Concentration Path (RCP) 2.6, (B) RCP 4.5, (C) RCP 6.0, and (D)  
429 average prediction by RCP scenario.

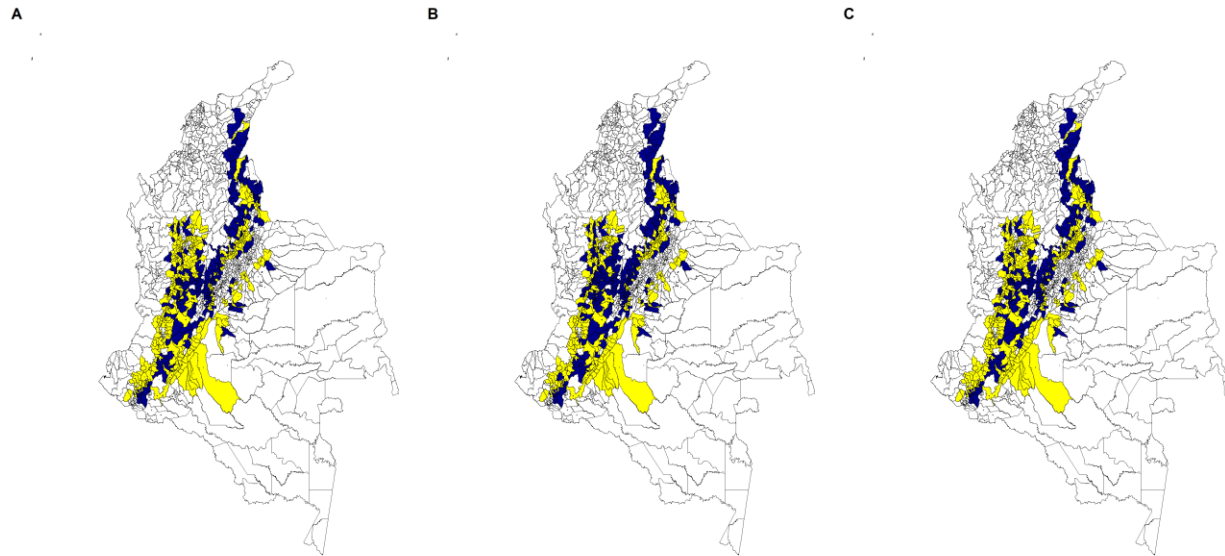
430 The solid black line is the 2007 mean of coffee productivity which stands at about 716 kg of  
431 coffee per hectare. The RCP 2.6 scenario, which predicts a likely increase in global temperature  
432 between 0.3°C and 1.7°C (Pachauri et al., 2014), suggests that the average coffee productivity will  
433 increase by 29% (confidence interval: [24.4, 34.9]). In this scenario, both the high- and low-altitude  
434 municipalities will experience an increase in average productivity (32% and 24% increase for high  
435 and low altitude municipalities respectively). However, this result does not rule out a negative impact  
436 for a set of municipalities. Panel A of figure 5 shows the geographic distribution of change in  
437 productivity where the municipalities adjacent to the intra-Andean valleys and in the northeastern  
438 region are expected to experience a decrease in productivity.

439 RCP scenario 4.5 (figure 4B) assumes that global warming will range between 1.4°C and  
440 3.1°C (Pachauri et al., 2014). Its results suggest a more heterogeneous impact of global warming. In  
441 this scenario, the productivity is expected to decrease by 11% (confidence interval: [13.1, 8.9]). The  
442 impact differs across altitude groups: high altitude municipalities are expected to increase their  
443 productivity by 2.3% (confidence interval: [-0.4, 5.1]) and low altitude municipalities are expected to  
444 decrease their productivity by 32.3% (confidence interval: [35.4, 29.4]).

445 Finally, under the RCP scenario 6.0, which predicts an increase in temperature between  
446 2.6°C and 4.8°C (Pachauri et al., 2014), coffee production will increase by 4.46% on average  
447 (confidence interval: [0.97, 5.87]). Productivity in high altitude municipalities will also increase by  
448 16% (confidence interval: [12.6, 18.9]). The opposite is expected to happen in low altitude  
449 municipalities with a decrease in average productivity of 16.2% (confidence interval: [-20.4, 12.5]).  
450 We aim to show all scenarios in order to contribute to policy-making discussions therefore we offer  
451 our municipal-level predictions for all three scenarios in Appendix 3.

452 Figure 5 maps the expected change (positive or negative) at the municipality level for each of  
453 the three RCPs. The results indicate that Colombia's unique topography acts as a buffer that can  
454 mitigate most of the effects of climate variability on coffee productivity. Indeed, these findings  
455 indicate that negative impacts expected by low-altitude municipalities can be offset by increased  
456 productivity in high-altitude municipalities. The capacity of this shift in coffee cultivation to take  
457 place efficiently is highlighted by the area of coffee cultivation in high-altitude municipalities being  
458 already larger than in low-altitude municipalities (558,296 hectares vs. 352,114 hectares). Our  
459 findings suggest that this asymmetry will be accentuated in the future. As such, careful consideration  
460 and understanding of the large degree of spatial heterogeneity present in the country because of very  
461 different altitude levels is necessary. Any policy-making endeavors aiming to protect the livelihoods  
462 of Colombian coffee farmers will require place-tailored solutions.

463



464 ■ Expected decrease ■ Expected increase ■ NA

465 Figure 5. Expected changes in productivity across municipalities in 2041-2060 with respect to mean productivity from  
 466 2007-2013. (A) RCP 2.6, (B) RCP 4.5, and (C) RCP 6.0

467

468 Our set of predictions is subject to a couple of limitations. First, our model is not sensitive  
 469 to the various types of adaptation strategies farmers can undertake that would mitigate the  
 470 magnitude of our predictions. These options have been documented in the literature and include  
 471 shading (Jaramillo et al., 2011; Schroth et al., 2009), crop diversification (Rahn et al., 2014) irrigation  
 472 and fertilization (Fares et al. 2016; DaMatta et al. 2018), and eventually shifting crop to more  
 473 resistant species such as *Coffea canephora* or other crops better suited to the new conditions (Kabubo-  
 474 Mariara and Karanja, 2007; Krishnan, 2017). If the data were available, we believe they would enrich  
 475 our estimates and forecast. Finally, our model ignores the technological progress that could make  
 476 coffee plants more resilient to future weather conditions. One such example is the development and  
 477 diffusion of CLR resistant varieties that have decreased the susceptibility of Arabica coffee to the  
 478 pathogen (Alvarado, et al., 2013). Even though the effort to develop a CBB-resistant variety has yet  
 479 to be successful, some avenues of research suggest this might be possible in the future (Romero et  
 480 al., 2015). Similar efforts have been conducted to develop drought-resilient coffee plants (Silva et al.,  
 481 2018). In the absence of information on adaptation and technological progress, we believe our  
 482 estimates provide coffee growers and policymakers with meaningful and accurate insights on the  
 483 consequences of not addressing the challenges posed by future climate conditions.

#### 484 4. Conclusions

485 This paper uses a panel data approach and a novel data set to measure the effect of climate  
 486 variability in the framework of a crop production function built on elements from the crop  
 487 physiology literature (Rodríguez et al., 2011, 2013). This approach allows us to go further than  
 488 previous key references on the analysis of coffee yield realizations (Gay et al., 2006; Sachs et al.,  
 489 2015) as we include the biennial productivity of coffee and provide results at the municipal, instead  
 490 of only national, level. Since most policy-making institutions in Colombia operate at the sub-national



491 level, it is important to produce estimates and forecasts at the local level to adequately address the  
492 magnitude and the spatial variability of the challenges that arise from climate change. Furthermore,  
493 this paper makes use of high-resolution global climate models. This approach is increasingly popular  
494 when focusing on climate variability in developing countries where the network of field weather  
495 stations is limited and accurate surface weather data is scarce (Bunn et al., 2015; Läderach et al.,  
496 2017; Magrath and Ghazoul, 2015).

497 A key finding of our study relates to the importance of accounting for the dynamic  
498 component of coffee productivity, in which the lagged productivity realizations have a positive and  
499 significant predictive power on current productivity realizations. We relate this finding to the  
500 perennial nature of the coffee plant and argue that positive yields in the previous year improve the  
501 economic conditions of the farmer. As a result, it leads to more investments in fertilizers and pest  
502 control in the current year. Modeling this process allows us to increase the accuracy of our estimates  
503 (measured by the out-of-sample RMSE) and to offer more appropriate recommendations than past  
504 approaches that ignored the dynamic nature of coffee productivity.

505 Based on estimates calibrated over the past and data from eight global climate models and  
506 three representative concentration scenarios, we also forecast coffee productivity by 2041-2060.  
507 These results show that Colombia's unique topography is a buffer that can mitigate most of the  
508 effects of climate variability on coffee productivity. Indeed, our findings indicate that the negative  
509 impacts expected in low-altitude municipalities could be offset by increased productivity in high-  
510 altitude municipalities. In addition, these results display an even greater heterogeneity when  
511 calculated at the local level. As such, any policy-making endeavors aiming to protect the livelihoods  
512 of Colombian coffee farmers will require solutions that differ across municipalities.

513 Future research will focus on lifting a set of limitations that are common in the crop  
514 production function literature (Gay et al., 2006) and that we have adopted here too. For instance, the  
515 use of a constant technology and the assumption of linear climate adaptation strategies deserve to be  
516 challenged. Huffman et al. (2018) and Caetano et al. (2018) provide recent efforts in this direction  
517 on the corn and soybean productions respectively. In the case of Colombia, we believe that novel  
518 adaptation strategies could support coffee production on land parcels which are so far identified as  
519 unsuitable hence not included in our estimation (Cavatte et al., 2012; Jaramillo et al., 2011; Schroth  
520 et al., 2009). In addition, improvements in technology such as drought resistant cultivars could help  
521 keep some cropland productive (Romero et al., 2015) and so does the development of more efficient  
522 methods for irrigation and fertilization (Fares et al. 2016; DaMatta et al. 2018). These recent  
523 advances provide the foundations for some exciting avenues of research for the years to come.

524

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