

OPERATIONS DIVISION

2015 Summer Analyst Opportunities

New York City Area Dallas, TX Salt Lake City, UT

GOLDMAN SACHS FIRM OVERVIEW

The Goldman Sachs Group, Inc. is a leading global investment banking, securities and investment management firm that provides a wide range of financial services to a substantial and diversified client base that includes corporations, financial institutions, governments and high-net-worth individuals. Founded in 1869, the firm is headquartered in New York and maintains offices in all major financial centers around the world.

OPERATIONS DIVISION

Operations is a dynamic, multi-faceted division that partners with all parts of the firm to deliver banking, sales and trading and asset management capabilities to clients around the world. In addition, Operations provides essential risk management and control to preserve and enhance the firm's assets and its reputation. For every trade agreed, every new product launched or market entered, every transaction completed, it is Operations that develops the processes and controls that makes business flow.

OPERATIONS SUMMER ANALYST PROGRAM

Summer Analysts join a ten-week comprehensive program, where you are given the opportunity to learn critical business skills while gaining fundamental experience in a specific Operations department. The Summer Analyst Program also includes various Learning Series, networking and social events, and a formal review process. You will join a team-based, collegial environment where people take the time to properly train and mentor you. Our training program is an important part of our culture which will help to maximize your professional development.

FUNCTIONAL AREAS

Summer Analysts joining **Capital Markets Operations** teams will be on the front-line of the division enabling all of the firm's businesses. This includes taking an active role in the life-cycle of each deal, trade or transaction – including onboarding the client, assisting in pricing, settling and allocating trades, and post-settlement activities such as collateral management or maintenance of securities and cash. These teams work closely with traders and bankers to service our clients and mitigate risk. Professionals in these functions have diverse academic backgrounds (Liberal Arts, Business, STEM).

Summer Analysts joining **Financial Analytics and Reporting** teams create financial models and manage the division's metrics in order to enable informed business decisions and to improve the economics of the business. These professionals develop costing models, monitor expenses and resource metrics and provide reporting and analysis for senior management. Strong financial acumen, data interpretation and visualization skills are critical within these roles. Professionals in this function have diverse academic backgrounds, but a concentration in Finance or Accounting is preferred (Accounting, Business, STEM).

Summer Analysts joining **Operations Design** will plan and execute change programs and create new financial operations capabilities to drive efficiency, improve client service levels and reduce operational risk. These teams work on business architecture, managing the design and development of operations platforms, process analysis and re-engineering, and program/project management. Professionals in this function have diverse backgrounds, but possess strong analytical/quantitative skills (STEM preferred).

QUALIFICATIONS: What We Look For

Operations recruits highly motivated interns who can demonstrate outstanding achievements in academic and extracurricular activities. Typically we look for people who can display the following personal qualities and attributes:

- Communication & Interpersonal Skills
- Intellectual Curiosity, Passion and Self-Motivation
- Strong Sense of Teamwork
- Leadership
- Sense of Risk Management
- Design, Creativity and Problem Solving Skills
- Integrity, Ethical Standards and Sound Judgment
- Commitment to Excellence

APPLICATION PROCESS (BOTH STEPS ARE REQUIRED):

1. Register with your School Career Center in order to drop your resume
2. Complete the Goldman Sachs Apply On-Line application [including GPA] at www.goldmansachs.com/careers. You may express interest in up to three locations and division combinations through this application. The division selections

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are determined by the location you select. If you do not see the division that are of interest to you please consider choosing an alternate location.

