BREATHING LIFE INTO DISCHARGE PLANNING

Alfred J. Chiplin, Jr.

The planning involved in moving a patient from one care setting to another under Medicare and related statutory schemes is an important issue facing elderly patients. Alfred J. Chiplin, Jr. addresses the concerns involved in the planning of a discharge from a care facility and the transitional care that follows to ensure that patients not only have a smooth transition from one care facility to another, but also that patients will continue to get the care they need. Mr. Chiplin begins by extensively outlining the relevant statutory provisions and the precise practices and procedures under the
current discharge-planning framework. He then discusses various statutory recommendations that he and his colleagues have devised to provide for the development of coordinated care services. Next, Mr. Chiplin describes the suggestions certain advocacy groups have made for improvements to the law of discharge planning. The article concludes with a call for better-defined standards for health care professionals so that they may provide smooth transition care and discharge planning for elderly patients.

I. Introduction

Discharge planning includes a variety of activities in preparation for leaving a hospital, a skilled nursing facility, a rehabilitation center or hospital, or for terminating services of a home health agency. It is part of the larger enterprise of “transitions,” moving from one care setting to another, including returning to one’s home after an acute illness or a period of rehabilitation or convalescence. It often involves helping patients and their families understand likely care needs as they move from one care setting to another, including arranging for services and support.

This article focuses on discharge planning across several care settings, each with its own legal framework. It gives particular attention to the acute care hospital setting, noting the importance of the acute care hospital as a setting from which discharge planning and transitions from one care setting to another most often spring.

In addition, the article examines the discharge-planning requirements of the Medicare statute in some detail. It identifies two principle Medicare-related shortcomings: (1) the failure of the Medicare statute and its regulations to give specific guidance about the responsibilities and duties for discharge plan implementation as patients move from care setting to care setting and (2) the lack of vigorous oversight and monitoring of discharge planning as a condition of participation in the Medicare program.

The article also offers strategies for improvement, embracing a variety of approaches. These approaches include strengthening the Medicare statutory framework so that it is more specific about care transitions and responsibilities, such as payment; working with the Medicare agency in expanding program oversight and guidance; looking to state laws as a basis for expanding beneficiary rights to discharge planning and transitions services; and building upon the dynamic research regarding the importance of care transitions, both as to
clinical standards and better patient outcomes, and expanding patient and family education opportunities.

II. Background

Medicare beneficiaries are left on their own to sort out and apply the bits and pieces of Medicare law, regulation, and policy relevant to discharge planning and transitions. In many instances, the need to assert these rights arises when Medicare beneficiaries and their advocates are confronted with a discharge or reduction in services in hospital, skilled nursing, and home health care settings, or when services called for in a discharge plan are not in fact instituted. As a consequence, the beneficiary must be on notice to: (1) carefully read all documents that purport to explain Medicare rights or to have family members, friends, or other representatives read such documents if the beneficiary is unable to do so; (2) question treating physicians, nurses, social workers, home health care providers, and other care providers about necessary services as the beneficiary’s condition improves, remains the same, or requires more services, and to voice opinions and concerns about his or her care, and participate fully in all care decisions; (3) become familiar with Medicare guidelines about eligibility for hospital-, home-, and community-based care available under both state and federal schemes; and (4) identify and become familiar with the health care services that are available, such as visiting nursing services, home health agencies, nursing homes, respite care, friendly visiting services, and religious and civic groups that provide services.

Discharge planning provides important opportunities for advocates to assist patients in arranging post-hospital services through developing both administrative and court initiatives to assure the Centers for Medicare & Medicaid Services (CMS) appropriately implements federal discharge-planning requirements and policies through its interpretive and enforcement mechanisms.1 The work of advocates also involves collaboration with ombudsmen, other community advocates, discharge-planning staff of Medicare-participating hospitals, and researchers in transitions. These persons are generally knowledgeable about community-based resources and can help in the

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discharge-planning process through identifying community resources and in assisting patients and families in utilizing identified resources.

While acknowledging that the process of discharge planning, including the patient evaluation and the development of the plan, should be continuous, advocates have suggested that the Secretary of Health and Human Services must be more specific about when the discharge-planning process should begin. Absent specific timeliness requirements, discharge planning is often a “last-minute” exercise and options for post-hospital care are not fully explored. The Secretary has acknowledged that sufficient opportunity for the involvement of family and friends in the consideration of post-hospital needs and options is important. Discharge planning is particularly important to the acute care hospital setting, the nursing facility setting, and the home health care setting.

A. The Acute Care Hospital Setting

1. NOTICE OF NON-COVERAGE AND IMPORTANT TIME FRAMES

For persons in a hospital that is part of a managed care plan, also known as a Medicare+Choice Organization (MCO), or “Medicare Advantage” Organizations (as redesignated in the Medicare Modernization Act 2003), the MCO, or the hospital that has been delegated the authority to make the discharge decision, must provide the beneficiary with written notice of non-coverage when the beneficiary disagrees with the discharge decision or the MCO is not discharging the individual but no longer intends to continue coverage of the inpatient stay.

CMS takes the position that the “Important Message from Medicare,” is the only written notice that an inpatient will receive about his or her rights, unless, upon being told that he or she is about to be discharged, the inpatient disagrees with discharge. If the patient disagrees, he or she will be given a notice of non-coverage with specific information about the basis of the hospital’s discharge decision and

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appeal rights. An enrollee is entitled to coverage until at least noon of the day after notice is provided.

If the beneficiary requests immediate Quality Improvement Organization (QIO) review of non-coverage of inpatient hospital care, coverage is extended as authorized by that section provided that the enrollee submits a request for immediate review to the QIO that has an agreement with the hospital. The QIO must make a determination and notify the enrollee, the hospital, and the MCO by close of business of the first working day after it receives all necessary information from the hospital, the organization, or both.

Before providing a notice of non-coverage, the entity making the non-coverage/discharge determination must obtain the concurrence of the physician who is responsible for the beneficiary’s inpatient care. Written notice of non-coverage must be issued no later than the day before hospital coverage ends. The written notice must include: “(1) the reason why inpatient hospital care is no longer needed; (2) the effective date and time of the enrollee’s liability for continued inpatient care; (3) the enrollee’s appeal rights; and (4) additional information specified by CMS.”

2. HOSPITAL NOTICE

Persons in the traditional Medicare fee-for-service program are also entitled to notice when their Medicare-participating hospital determines that the hospital stay is no longer medically necessary and the hospital intends to charge them for any continued stay. An inpatient of a Medicare participating hospital also has a right to an appeal to the QIO of a hospital’s notice of non-coverage.

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5. Id. § 422.620(a)(1)(i).
6. Id. § 422.620(a)(2).
7. Id.
8. Id. § 422.620(b).
9. Id.
10. Id. § 422.620(c).
11. Id.
12. Id. § 412.42(c)(1)–(4) (2004).
13. Id. § 478.32 (2004). As to liability for payment, recent regulations provide that if a beneficiary receives a notice of non-coverage under 42 C.F.R., the patient may remain in the hospital without any additional financial liability until a decision has been made by the QIO if the beneficiary requests an expedited determination by the QIO and the beneficiary meets the conditions of § 1879(a)(2) of the Social Security Act, 42 U.S.C. § 1395pp(a)(2) (West 2003), which provide that if the individual did not know, and could not reasonably have been expected to know, that payment would not be made for such items or services under Part A or Part B.
Before leaving the hospital, it is important to make sure that the hospital has discussed with the beneficiary and his or her family member(s) all post-hospital care needs and that a post-hospital plan of care and services has been developed. Particular vigilance is necessary to ascertain whether the patient’s discharge plan identifies the services that are needed and how those services will be provided. Beneficiaries should also request assistance in assuring that necessary services are put in place prior to discharge.

B. The Nursing Facility Setting

1. RESIDENT ASSESSMENT

Skilled nursing facilities (SNFs) and nursing facilities (NFs) are required to develop a comprehensive care plan for each resident that includes measurable objectives and timetables to meet a resident’s medical, nursing, and mental and psycho-social needs that are identified in the comprehensive assessment.14 Facilities also measure the resident’s discharge potential, an assessment of the facility’s expectation of discharging the resident from the facility within the next three months.15

2. DISCHARGE PLANNING

“A facility must provide sufficient preparation and orientation to residents to ensure safe and orderly transfer or discharge from the facility.”16 Resident records should contain a final resident discharge summary that addresses the resident’s post-discharge needs.17 Before discharge to a private residence, another nursing facility, or any other residential facility, an NF must “develop a post-discharge plan of care that is developed with the participation of the resident and his or her family to assist the resident in adjusting to his or her new living environment.”18

The new regulations significantly reduce the likelihood that beneficiaries will benefit from this limitation on liability. Medicare Program; Expedited Determination Procedures for Provider Service Termination, 69 Fed. Reg. 69,252, 69,267 (Nov. 26, 2004) (to be codified at 42 C.F.R. §§ 405.1206(a), (f)(2)).
17. 42 C.F.R. § 483.20(l).
18. Id.
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A facility must provide information pertinent to continuing care for the resident, address necessary post-discharge care, and aid the resident and his family in locating and coordinating post-discharge services in order to provide appropriate discharge planning.19

3. AVOIDING THE MEDICAL IMPROVEMENT TRAP

Skilled nursing services include observation and assessment of a patient’s medical condition.20 A frail or chronically ill person need not show deterioration or medical setback in order to justify skilled nursing observation and assessment, including the observation and assessment of acute psychological problems in addition to physical problems.21 The Medicare program recognizes maintenance therapy as a legitimate aspect of skilled care services provided in a SNF.22 Coverage cannot be denied merely because a beneficiary has no restoration potential or has achieved insufficient progress toward medical improvement.23

4. NOTICE OF ADMISSION

The Nursing Home Reform Law does not require that a facility provide a beneficiary a notice of denial of admission.24 The Nursing Home Reform Law prohibits certain discriminatory admissions practices (e.g., waiving rights to Medicare, requiring written or oral assurance that the individual is not eligible for and will not apply for Medicare or Medicaid, requiring third-party guarantee of payment)25 and requires that facilities display prominently in the facility information about how to apply for and use Medicare benefits.26 As a practical matter, with respect to admissions, some SNF—in response to Medicare’s Prospective Payment System (PPS) for Nursing Facilities, (Resource Utilization Groups (RUG-III) criteria)27—are evaluating potential patients before formal hospital discharge and making admission

21. Id. § 409.33(a)(2)(ii).
22. Id. § 409.33(c)(5).
decisions based on the beneficiary’s likely RUG-III categorization.\textsuperscript{28} Patients in these circumstances do not get a notice of a denial of admission and in fact may not even know that they have been evaluated for purposes of a SNF admission.\textsuperscript{29}

5. **TRANSFER OF PATIENT TO NON-SKILLED BED**

If a SNF determines that a resident no longer qualifies for Medicare-covered skilled nursing services and wishes to transfer the patient to a non-Medicare certified bed, it must give the beneficiary a transfer notice, explaining appeal rights and the steps to take to exercise the right of appeal.\textsuperscript{30} A Medicare beneficiary has the right to refuse a transfer from a portion of the facility that is a SNF to a portion that is not a SNF.\textsuperscript{31}

6. **BED-HOLD POLICIES AND READMISSION**

Medicare does not provide for holding beds as Medicaid does.\textsuperscript{32} However, under Medicaid, when a nursing facility transfers a resident to a hospital or allows a resident to go on therapeutic leave, the NF must provide written information to the resident and a family member or legal representative that specifies the facility’s bed-hold policies.\textsuperscript{33} The policies must be consistent with the provisions of the state Medicaid plan regarding bed-hold.\textsuperscript{34}

Medicare does not guarantee readmission rights for a Medicare beneficiary who is hospitalized. There is, however, a right of readmission under Medicaid for Medicaid beneficiaries whose hospitalization or therapeutic leave exceeds the period paid by the state for bed-hold if the Medicaid beneficiary requires the facility’s services.\textsuperscript{35} The right of readmission is an immediate right to the first available bed in a semi-private room.\textsuperscript{36}

\begin{footnotes}
\item[28] See 42 U.S.C. § 1395fff.
\item[30] See 42 C.F.R. § 483.12(a).
\item[31] 42 U.S.C. § 1396r(c)(1)(A)(x); 42 C.F.R. § 483.10(o) (2004).
\item[32] See 42 U.S.C. § 1396r(c)(2)(D); 42 C.F.R. § 483.12(b).
\item[33] Id.
\item[34] See id.
\item[35] 42 U.S.C. § 1396r(c)(2)(D)(iii).
\item[36] See id.
\end{footnotes}
7. DEMAND BILLS

If a SNF decides that Medicare will no longer cover an item, service, or procedure and the facility wishes to bill the beneficiary, it must give the beneficiary written notice of non-coverage, including information about the right to request an appeal of the facility’s non-coverage decision and the steps necessary to exercise that right. If the beneficiary does not agree with the facility’s non-coverage decision, he or she may request that the SNF submit the bill to Medicare even when the facility believes that services will not be covered by Medicare. This submission is called a “demand bill” or “no-payment bill.” Demand bills are required to be submitted at the request of the beneficiary. The facility cannot bill the beneficiary for the disputed charges until the Medicare fiscal intermediary issues a formal claims determination.

8. HMO ISSUES

Medicare+Choice Organizations (“Medicare Advantage” organizations under the Medicare Modernization Act 2003) are obligated to provide the same coverage for SNF services and Part B services as is provided under traditional Medicare. MA Organizations must also provide written notice if SNF coverage will terminate and must allow opportunity for an appeal. Beneficiaries and their advocates should consider requesting expedited review of termination de-
MA Organizations and their SNF may want to discharge beneficiaries when Medicare coverage ends.

C. The Home Health Care Setting

Discharge-planning rights in the home health care arena are not as developed as they are in the hospital and nursing facility context. In many instances, the absence of services in the home results in nursing home placement or other forms of institutional placement. For others, it means continuing on at home under adverse circumstances with little or no support if there is an absence of family or friends willing and/or able to provide assistance.

In home health care, the appropriate focus of advocacy is keeping services in place. Central to doing so is obtaining notice from the home health provider agency about contemplated denials, reductions, or terminations of services. This notice should provide an opportunity for discussion and negotiation with the home health agency, necessary appeals, and collaboration with the beneficiary’s physician.

In addition to assuring that their Medicare rights are protected, beneficiaries should explore other sources of coverage where Medicare home health coverage is in question. Private health care coverage, services under the Older Americans Act, Medicaid, and other home and community based health care may be useful options.

1. PROSPECTIVE PAYMENT AND ACCESS TO SERVICES

Effective October 1, 2000, the Medicare program moved to a Prospective Payment System (PPS) for home health care. Under this system, home health providers are paid on the basis of a sixty-day episode of care in accordance with standard payment amounts. Prospective payment does not change Medicare eligibility criteria for the home health care benefit. Nonetheless, PPS for home health relies on a patient assessment instrument, the Outcome and Assessment Information Set (OASIS), as part of the process of establishing a case-

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45. See id. § 422.584.
mix index to determine the PPS amount the Home Health Agency will be paid for each patient. The use of the assessment process to set payment raises significant issues about the relationship of payment criteria, access to services, and eligibility. When a Home Health Agency (HHA) accepts a patient, it must perform an OASIS assessment of the patient.

The case-mix index organizes the OASIS data elements into three dimensions—clinical severity, functional severity, and services utilization—and assigns score values for each dimension. CMS has developed a computer program that sums up the patient’s scores within each of the three dimensions and assigns them a severity level. The four clinical severity levels, five functional severity levels, and four service utilization severity levels result in eighty possible combinations, each of which defines a group for the case-mix system. Each patient is assigned to a home health resource group (HHRG) based on the combination of his or her severity levels.

2. NOTICE GENERALLY

The Medicare program requires each participating home health agency to provide its Medicare home health patients with information in advance about the care and treatment to be provided by the agency, information about any changes in the care or treatment to be provided by the agency that may affect the individual’s well-being, and (except with respect to an individual adjudged incompetent) information about participation in planning care and treatment or changes in care or treatment. Patients have the right to be fully informed orally and in writing (in advance of coming under the care of the agency) of any changes in the charges for items of services to be provided, as well as the beneficiary’s rights and entitlements under Medicare. The Secretary is obligated to enforce notice and appeal rights of home health beneficiaries through several means, including intermediate sanctions.

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50. See 42 C.F.R. §§ 484.210, 484.215, 484.220.
51. Id. § 484.250.
53. Id.
54. Id.
55. Id.
and terminating the home health agency as a Medicare-certified agency.57

3. **HEALY V. SHALALA (NOTICE AND APPEAL RIGHTS IN HOME HEALTH CARE)**

The United States Court of Appeals for the Second Circuit has held that home health agencies (HHAs) must provide written notice before reducing or terminating services, regardless of the reasons for the action.58 The district court had recognized the right to notice only when the HHA was making a coverage determination, and had denied the request for a predeprivation review process.59

On appeal, the plaintiffs, who consisted of numerous individual home health beneficiaries from around the country and a nationwide class whom they represented, argued that both the Medicare statute at 42 U.S.C. § 1395bbb(a)(1)(E) and the Due Process Clause required written notice before any discharge or termination.60 The majority of the three-judge panel agreed, concluding that the statute unambiguously required written notice in all terminations or cutbacks, not just in those involving alleged coverage determinations.61 One judge dissented, contending that the statute was ambiguous and that therefore the court

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57. 42 U.S.C. § 1395bbb(e)(2).
58. See Lutwin v. Thompson, 61 F.3d 146, 156 (2d Cir. 2004) (Healey, below, Dist. Ct.). The court noted that “de minimis alterations in the items and services furnished by the HHA—for example, changes in care personnel or times of arrival or departure of such personnel—would not require written notice.” Id. at 154 n.4.
59. Healey v. Thompson, 186 F. Supp. 2d 105 (D. Conn. 2001). As part of the government’s response in Healey and in its effort to implement PPS in home health care, HCFA published a set of advanced beneficiary notices. 65 Fed. Reg. 57,821 (Sept. 29, 2000). The notices require home health agencies to provide certain information to beneficiaries explaining when services will be terminated, the reason for the termination, and explaining the beneficiary’s right to appeal. This set of notices did not contain instructions on a process for review.

On September 29, 2000, CMS sent to its Regional Home Health Intermediaries (RHHIs) an instruction bulletin saying that home health agencies must provide notice, including information about the demand bill process and how to use it. The bulletin also refers to CMS program instructions PMs A-99-52 and A-99-54, which describe the demand bill process, as remaining in effect. Advocates should check the CMS website at www.cms.hhs.gov for information about the CMS Home Health Advance Beneficiary Notices (HHABNs). HCFA’s further requirements outlined in PMs A-99-52 and A-99-54 remain in effect with respect to the demand bill process. 65 Fed. Reg. 59,858 (Oct. 6, 2000).

60. Lutwin, 361 F.3d at 146.
61. Id.
should defer to the Secretary’s interpretation.62 All three members of the panel, however, upheld the district court’s refusal to view the Due Process Clause as requiring predeprivation review.63 The burden to the government, the court said, outweighed the risk of erroneous deprivation.64

Beneficiaries and their advocates should remain vigilant in this emerging PPS system. Changes in health status or other patient circumstances occurring within a sixty-day episode of care should trigger notice to the beneficiary.

III. Discharge Planning as a Condition of Participation

Under the Medicare Program

On December 13, 1994, the Secretary of Health and Human Services (HHS) published as Conditions of Participation final Medicare discharge-planning rules that hospitals must meet in order to participate in the Medicare program.65 Talking about the contents of the rules in some detail is important. The rules provide a framework for understanding the scope of discharge planning under the Medicare statute. They are useful in developing and evaluating strategies to make discharge planning a more finely honed tool toward good transitions.66 The requirements are set out below.

62. Id.
63. Id.
64. Id.

Interpretive guidelines, while not having the force and effect of law or rules promulgated pursuant to the Administrative Procedures Act (APA), 5 U.S.C. § 553(b)(3)(A) (2004), are given weight and consideration by courts in disputes about an agency’s interpretation of the statutes it administers. Friedrich v. Sec’y of Health & Human Servs., 894 F.2d 829, 834–35 (6th Cir. 1990); Linoz v. Heckler, 800 F.2d 871 (9th Cir. 1986).

66. The material in this section expands and updates an article on the Medicare discharge-planning regulations as an advocacy tool prepared by Alfred J.
A. Discharge Planning: General Requirement

The hospital must have in effect a discharge planning process that applies to all patients. The policies and procedures for discharge planning must be specified in writing.67

The statute requires Medicare-participating hospitals to have a discharge-planning process for Medicare patients.68 Using the broad authority conferred on her by the Social Security Act,69 the former Secretary of Health and Human Services, Donna Shalala, extended this provision to all hospital patients, encompassing the sweep of discharge-planning practices of most hospitals70 and their accrediting bodies.

Later, the former Secretary issued interpretive guidelines, Tag Number A-0349, Subpart C, § 483.43, that provide that the discharge plan must be revealed in a “thorough, clear, comprehensive process that is understood by the hospital staff.”71 The applicable survey procedures and probes require surveyors72 to review a hospital’s written policies and procedures to determine the existence of a discharge-planning process.73 Surveyors interview a sample of hospital staff who are involved in direct patient care, and ask how discharge planning is conducted at a given hospital and how staff is “kept apprised of the hospital’s policies and procedures for discharge planning.”74


67. Id. at 152.
68. Id.
69. “The Secretary’s statement of authority, 59 Fed. Reg. 64,143 (Dec. 13, 1994), is not apparent from the language of sections 1861(e)(a) and 1861(ee) [of the Social Security Act]. It is her view that Section 1861(ee) gives her the authority to include standards and guidelines beyond those explicitly enumerated in the statute.” 59 Fed. Reg. 64,143 (Dec. 13, 1994).” Id. The Secretary’s view is that “the reference in Section 1861(e)(9) to the ‘health and safety of individuals who are furnished services in the institution’ supports her extension of the provision to all patients of a Medicare-participating hospital. 59 Fed. Reg. 64,144 (Dec. 13, 1994).” Id. at 152 n.2.
70. The Secretary found that the discharge-planning standards of the Joint Commission on Accreditation of Healthcare Organizations (JCAHO) and the American Osteopathic Association (AOA) apply to all patients. 59 Fed. Reg. 64,143 (Dec. 13, 1994).
71. CTLS. FOR MEDICARE & MEDICAID SERVS., supra note 65.
72. Surveys are performed by the surveyors who evaluate other Conditions of Participation for Medicare-participating hospitals, skilled nursing facilities, and home health agencies. To date, surveys have given little attention to the discharge-planning process. Id.
73. Id.
74. Id.
B. Identification of Patients in Need of Discharge Planning

The hospital must identify at an early stage of hospitalization all patients who are likely to suffer adverse health consequences upon discharge if there is no adequate discharge planning.75

Many advocates express concern about how and when patients in need of discharge-planning services are identified.76 Some advocates suggest that the Secretary’s office adopt specific criteria such as age, functional ability, psychological factors, or other factors, for determining who needs a discharge-planning evaluation.77 Instead, the Secretary asserted that hospitals should have flexibility in this regard.78 For the Secretary, the “early stage” of hospitalization, for discharge-planning purposes, presupposes a hospital admission. Thus, in the Secretary’s view, the discharge-planning requirements do not apply to a person who is treated in an emergency room without an admission.79

The discharge-planning evaluation process may be initiated by persons other than hospital staff; patients, their representatives, or both may request a discharge-planning evaluation.80 As discussed below, the actual discharge plan is developed on the basis of the findings of the discharge-planning evaluation. Physician involvement is presupposed.81

Medicare’s standard for identification of patients in need of discharge planning is limited to those persons identified at an early stage of hospitalization “who are likely to suffer adverse . . . consequences upon discharge if there is no adequate discharge planning.”82 In interpretive guidelines, Medicare hospitals are afforded great flexibility in setting the criteria for identifying these patients.83 In doing so, the guidelines note that presently no nationally accepted tool or criteria exists for identifying these individuals.84 Patients at high-risk of requiring post-hospital services must be identified through a screening process.85 For those pa-

76. Id.
77. Id.
78. Id.
79. Id.
80. 42 C.F.R § 482.43(b)(1) (2004).
81. Id. § 482.43(c)(2); 59 Fed. Reg. 64,147 (Dec. 13, 1994). A discharge plan must be developed if the discharge evaluation indicates the need for it, or upon the request of the physician.
82. 42 C.F.R. § 482.43(a).
83. 59 Fed. Reg. 64,145.
84. Id.
85. 42 C.F.R. § 482.43(b)(3).
tients, the following factors have been identified as important: functional status, cognitive abilities, and family support.86 

Medicare participating hospitals are required to reevaluate the needs of the patients on an ongoing basis and prior to discharge.87 This is in recognition that needs may change based on the individuals’ status; that there is no set time frame for identification of patients requiring a discharge-planning evaluation; and that the identification of patients must be done as early as possible, with the timing of the evaluation left up to the hospital, its staff, and the patient’s attending physician.88

As part of their evaluation process, hospitals must have a high-risk screening procedure.89 Surveyors ask how the high-risk screening process works, what staff are involved, who is ultimately accountable, and how the procedure is evaluated to make sure patients are appropriately evaluated. Surveyors evaluate facilities for compliance with Medicare requirements, using federal protocols and standards.90

C. Discharge-Planning Evaluation

1. THE EVALUATION REQUIREMENT

“The hospital must provide a discharge planning evaluation to the patients identified in paragraph (a) of [42 C.F.R. 482.43] and to other patients upon the patient’s request, the request of a person acting on the patient’s behalf, or at the request of the physician.”91

The discharge-planning evaluation is different from the discharge plan. The evaluation is an assessment that looks at the patient’s physical and mental condition, the likely post-hospital living situation, and the patient’s ability to engage in such daily living activities as eating, dressing, bathing, and ambulating.92 The plan, including the type of setting to which the patient is to be discharged, focuses on the medical and social support needs of the patient in that setting.93

86. 59 Fed. Reg. 64,145.
87. 42 C.F.R. § 482.43(e).
88. 59 Fed. Reg. 64,145.
89. 42 C.F.R. § 482.43(b)(1). These procedures identify persons whose health status, including frailty, indicates a likelihood of harm or injury absent special attention and planning.
90. See id. § 482.43(a).
91. Id. § 482.43(b)(1).
92. Id. § 482.43(b)(3)–(4).
93. Id. § 482.43.
The Secretary has not established a specific format for the evaluation, although the work of the Secretary’s Advisory Panel on Needs Assessment, which submitted its report to Congress on June 30, 1992, is identified as a source to be viewed as possible guidance. The report makes no formal recommendations but states that more work needs to be done on needs-assessment instruments, including field testing to assure administrative feasibility and clinical effectiveness.

There is lack of clarity over who can actually cause a discharge plan (distinct from a discharge evaluation) to be written. The regulations establish that the physician has the “last say” as to whether the actual discharge plan must be written, even if the hospital finds a discharge plan unnecessary. From the Secretary’s comment, it would seem that if a hospital patient or family member requests a discharge plan but the physician does not agree to the request, there is no way to compel the development of a plan. Patients could, however, consider asking the QIO to review the denial of the plan. The discharge evaluation would form the basis of any such review. This option for patients heightens the need to assure that the discharge-planning evaluation is thorough.

In evaluating the needs assessment process, surveyors interview a sample of hospital staff and ask how patients are made aware of their rights to request a discharge plan. They also talk to a sample of patients and family members who are expecting a discharge soon and ask whether the hospital staff assisted them in planning for post-hospital care and ask whether the patient/family feel prepared for discharge.

The surveyor also must determine whether the patient/family was given the pamphlet “Important Message from Medicare” and ask whether they are aware that they may request assistance with discharge

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97. Id.
100. See id. § 482.43(c)(1).
101. See id. § 482.43(c)(5).
planning.\textsuperscript{103} Note, however, the current “Important Message from Medicare” does not contain a specific reference to discharge planning. At one time there was such a reference, although it was merely a reference in a list of services available to patients without specific explanation or elaboration.

2. WHO PERFORMS THE EVALUATION

\textit{A registered nurse, social worker, or other appropriately qualified personnel must develop, or supervise the development of, the evaluation.}\textsuperscript{104}

The Secretary has established no specific criteria for nurses, social workers, or other appropriately qualified person who perform discharge-planning and discharge-planning-evaluation services. The lack of such standards, in some instances, raises quality of service concerns. It is the Secretary’s position that the agency should, where possible, avoid prescriptive administrative requirements and use of specific details.\textsuperscript{105}

The Secretary’s Interpretive Guidelines point out that the responsibility for discharge planning is often multidisciplinary. Hospitals have flexibility in designing the responsibilities of the registered nurse, social worker, or other appropriately qualified personnel for discharge planning.\textsuperscript{106} The responsible personnel, nonetheless, should have experience in discharge planning, knowledge of social and physical factors that affect functional status at discharge, and “knowledge of community resources to meet post-discharge clinical and social needs, and assessment skills.”\textsuperscript{107} For example, for a patient with emphysema, the discharge planner could coordinate respiratory therapy and nursing care and financial coverage for home care services, oxygen equipment, and patient/caregiver education utilizing cost effective, available community services in an expedient manner.

Surveyor probes include: a review of the written policy and procedure that designates discharge-planning responsibilities; a review of the job description of the designated personnel for discharge-planning expectations; asking the designated personnel to describe their qualifications for and experience with discharge planning; and evaluating

\textsuperscript{103} See 42 C.F.R. § 482.43(b)(1).
\textsuperscript{104} Id. § 482.43(b)(2).
\textsuperscript{105} 59 Fed. Reg. 64,141, 64,146.
\textsuperscript{106} Id.
\textsuperscript{107} Id. at 64,143.
whether they are congruent with the community standard of practice. If licensing is required, current credentials must be on file.

3. ELEMENTS OF THE DISCHARGE-PLANNING EVALUATION

“The discharge planning evaluation must include an evaluation of the likelihood of a patient’s needing post-hospital services and of the availability of the services.”

Issues concerning whether and to what extent a patient will require post-hospital services upon discharge are ongoing. The question is often both a medical- and a social services-needs inquiry. Patients who disagree with a discharge-planning evaluation will need an avenue for review and redress. The discharge-planning Conditions of Participation do not address this concern.

In the past, review of discharge planning by QIOs focused not on its substantive content, but on whether the discharge plan was included in the medical record. Absent greater clarification, QIO review will not be useful. Tracking compliance with this provision focuses on an evaluation of documentation of the discharge-planning evaluation and whether the hospital has arranged for initial implementation.

Interpretive Guidelines provide that it is the hospital’s responsibility to develop a discharge plan for patients who need a plan and to arrange its initial implementation. The hospital’s ability to meet discharge-planning requirements is based on the following: (1) implementation of a needs assessment process with high-risk criteria identified; (2) complete, timely, and accurate assessment; (3) maintenance of a complete and accurate file on community-based services and facilities including long-term care, subacute care, home care, or other appropriate levels of care to which patients can be referred; and (4) coordination of the plan among various disciplines responsible for patient

109. Id. at 2, 40; 42 C.F.R. § 482.43(b)(2).
110. 42 C.F.R. § 482.43(b)(3).
111. Disagreeing with a discharge plan should not be viewed as refusing discharge-planning services. Documentation of a patient’s choice to refuse discharge-planning services should have its own protocol.
112. 59 Fed. Reg. 64,142.
113. CTRS. FOR MEDICARE & MEDICAID SERVS., supra note 65.
114. Id.
The Interpretive Guidelines give the hospital latitude to demonstrate this function in the most efficient way possible. In evaluating the arranging and initial implementation of discharge planning, surveyors ascertain what process the hospital uses to identify patients who need a discharge plan, whether the hospital uses quality assurance and/or utilization review screens that determine if the discharge-planning process effectively identifies patients in need of plans; and whether the plans are adequately and appropriately executed. The surveyors review clinical records of several patients identified for discharge planning for appropriateness, adequacy, and execution, including asking staff responsible for the patients’ care to describe the steps taken to implement the plan initially for the selected patients. The surveyors also ascertain whether various disciplines are involved with discharge planning, including physical, speech, occupational, and respiratory therapists and dietitians, in addition to physicians, nurses, and social workers.

The discharge-planning statutes in New York and Massachusetts provide useful models to assist beneficiaries in addressing concerns when discharge plans are developed and implemented. Under New York law, patients may not be discharged until the services called for in the discharge plan have been arranged or until they have been reasonably determined to be available in the community. Under Massachusetts law, the discharge plan must specify the services to be provided, the names and addresses of the providers, medications and prescriptions, and the follow-up schedule for the patient. A review mechanism for disputes about the discharge plan is also provided.

4. EVALUATING THE LIKELIHOOD OF SELF-CARE

“The discharge planning evaluation must include an evaluation of the likelihood of a patient’s capacity for self-care or the possibility of patients being cared for in the environment from which they entered the hospital.”

115. Id.  
116. Id.  
117. See 42 C.F.R. § 482.43 (2004).  
118. Id.  
120. MASS. GEN. LAWS ANN. ch. 111, § 51D (West 2004).  
122. See MASS. GEN. LAWS ANN. ch. 111, § 51D.  
123. Id.  
It is important to assure that a patient’s wishes are given a great deal of weight in the evaluation process even where using a strict medical or clinical model might suggest that the patient’s post-hospitalization wishes are not feasible. This is of particular concern when home health care might be more difficult to manage and/or arrange because of the level and frequency of services required.

The Secretary states that the patient’s wishes are an integral aspect of the capacity for self-care. Secretary Shalala identified the ability of the patient, the availability and willingness of caregivers, the availability of resources in the community, and the patient’s preferences as important considerations. She also pointed out that patient preferences are not always realistic due to the physical or mental condition of patients, the availability of community resources, or any combination of these.

The Secretary’s Interpretive Guidelines provide that the capacity for self-care includes the ability and willingness for such care; that the choice of a continuing care provider depends on the self-care component, as well as availability, willingness, and ability of family or caregivers and the availability of resources. The hospital must inform the patient of his or her freedom to choose among providers of post-hospital care, where possible. Patient preferences also should be considered, although preferences are not necessarily congruent with the capacity for self-care. Patients should be evaluated for return to the prehospital environment, but also should be offered a range of realistic options for consideration for post-hospital care. This includes patients admitted to a hospital from a SNF, who should be evaluated to determine an appropriate discharge site. Similarly, hospital staff should incorporate information provided by the patient and/or caregivers to implement the process and should determine whether appropriate interdisciplinary input is documented. Also, the surveyors should ascertain whether the patient or caregiver participated in the needs assessment and decisions for post-hospital care. Further, the surveyors should ascertain...
whether a patient admitted from a SNF was given a full range of realistic options for post-hospital continuation of care.\textsuperscript{134}

5. TIMELY DISCHARGE PLANNING REQUIRED

The hospital personnel must complete the evaluation on a timely basis so that appropriate arrangements for post-hospital care are made before discharge and to avoid unnecessary delays in discharge.\textsuperscript{135}

While acknowledging that the process of discharge planning, including the patient evaluation and the development of the plan, should be continuous, advocates have suggested that the Secretary be more specific about when the discharge-planning process should begin.\textsuperscript{136} Discharge planning is often a “last-minute” exercise and options for post-hospital care are not fully explored.\textsuperscript{137} The Secretary has acknowledged that sufficient opportunity for the involvement of family and friends in the consideration of post-hospital needs and options is important.\textsuperscript{138}

Under the Secretary’s Interpretive Guidelines,

[a] patient’s hospital length of stay varies widely. The timing of the discharge evaluation should be related to the patient’s clinical condition and anticipated length of stay. Assessment should start as soon after admission as possible and be updated periodically during the episode of care. Information about the patient’s age and sex could be collected on admission while functional ability data is best collected closer to discharge, indicating more accurately a patient’s continuing care requirements.\textsuperscript{139}

Surveyors review several patients’ discharge plans for “appropriate coordination of health and social care resources based on the individual patient and caregiver’s expected post-hospital needs.”\textsuperscript{140} They also consider whether there is a pattern of prolonged length of stay for certain patient populations because implementation of post-hospital care was delayed, and if delayed, whether the delay was due to no fault of the hospital, or to poor hospital planning for timely post-hospital arrangements.\textsuperscript{141}

\textsuperscript{134} Id. § 482.43(b).
\textsuperscript{135} Id. § 482.43(b)(5).
\textsuperscript{136} 59 Fed. Reg. 64,141 (Dec. 13, 1994).
\textsuperscript{137} Id.
\textsuperscript{138} Id.; see also Eric Coleman & Robert Berenson, Lost in Transition: Challenges and Opportunities for Improving the Quality of Transitional Care, 141 ANNALS INTERNAL MED. 533 (Oct. 2004).
\textsuperscript{139} CTRS. FOR MEDICARE & MEDICAID SERVS., supra note 65.
\textsuperscript{140} Id.
\textsuperscript{141} Id.
6. DOCUMENTATION OF DISCHARGE PLANNING AND PATIENT DISCUSSION

“The hospital must include the discharge planning evaluation in the patient’s medical record for use in establishing an appropriate discharge plan and must discuss the results of the evaluation with the patient or individual acting on his or her behalf.”

Including the discharge-planning evaluation in the medical record also serves as an initial monitoring and enforcement screen for the survey and certification process and demonstrates that at least some assessment of the patient’s post-hospital care needs has been made. Discussion of the discharge-planning evaluation with the patient’s family members should also be documented. Although this is not an explicit requirement, it should be reviewed in the survey and certification process. The requirement of written policies and procedures for the entire discharge-planning process includes documentation of conversations with family members about the patient’s post-hospital needs.

The Secretary’s Interpretive Guidelines provide that the hospital must demonstrate its development of discharge plans for patients in need and the initial implementation of the plan. Documentation of these activities is expected, but “the hospital has the latitude to demonstrate its compliance in the most efficient way possible.” The discharge plan generally can be found in the clinical notes if there is no dedicated form. “The hospital will be expected to . . . document its decision about the need for a plan, document the existence of plans [when] needed,” and indicate what steps were taken to implement the plans initially. Evidence of an ongoing evaluation of the discharge-planning needs is the important factor.

“Documented evidence of discussion of the evaluation with the patient (if possible), interested persons, and the next caregiver should exist in the medical record. Although not mandated . . . it is preferable that the hospital staff seek information from the patient and family to make the discharge plan as realistic and viable as possible.” Surveyor procedures and probes include a review of “several clinical records for evidence of a discharge-planning evaluation [and a] thorough review of the

142. 42 C.F.R. § 482.43(b)(5) (2004).
143. Id. § 482.43(b)(6), (c)(5); 59 Fed. Reg. 64,147 (Dec. 13, 1994).
144. 59 Fed. Reg. 64,148.
145. Id.
146. Id.
147. Id.
148. CTRS. FOR MEDICARE & MEDICAID SERVS., supra note 65.
clinical record notes and questioning of the patient and/or caregiver and staff, and a verification discussion of the evaluation with the persons involved.149

CMS’s Transmittal No. A-02-106, October 25, 2002, provides that hospitals should counsel beneficiaries being discharged to home health services, that the primary home health agency will develop the patient’s care plan and provide all services.150 The transmittal goes on to state that hospitals should provide a list of home health agencies for beneficiaries to choose from, and that when referring the beneficiary to his or her chosen home health agency, the hospital should notify the beneficiary that all services will be provided by them at the “primary” home health agency; that hospitals play a key role in making patients and/or their caregivers aware of Medicare home health coverage polices to help ensure that those services are provided within the appropriate venue.151

D. The Discharge Plan

1. QUALIFIED PERSONNEL FOR DISCHARGE PLAN DEVELOPMENT

A registered nurse, social worker, or other appropriately qualified personnel must develop, or supervise the development of, a discharge plan if the discharge planning evaluation indicates a need for a discharge plan.152

The Secretary has established Interpretive Guidelines that set minimum discharge-planning criteria.153 The Guidelines state that it is a management function of the hospital to ensure proper supervision of its employees, that existing training and licensing requirements of a registered nurse and social worker in discharge planning are sufficient, and that other appropriately qualified personnel may include a physician.154 The hospital should determine who has the requisite knowledge and skills to do the job regardless of how these skills were acquired.155 However, because post-hospital services and, ultimately, the patient’s recovery and quality of life can be affected by the discharge plan, the plan

149. Id.
150. CTRS. FOR MEDICARE & MEDICAID SERVS., DEP’T OF HEALTH & HUMAN SERVS., HOSPITALS’ RESPONSIBILITIES RE: PATIENT NOTIFICATION AT DISCHARGE PLANNING AND HOME HEALTH CONSOLIDATED BILLING 1, 2 (2002).
151. Id.
153. Id.
154. Id.
155. Id.
should be supervised by qualified personnel to ensure professional accountability.

2. PHYSICIAN REQUEST FOR DISCHARGE PLAN

In the absence of a finding by the hospital that a patient needs a discharge plan, the patient’s physician may request a discharge plan. In such a case, the hospital must develop a discharge plan for the patient.¹⁵⁶

The rule requires that the physician command the actual development of the discharge plan.¹⁵⁷ Without the physician’s consent, no plan (distinct from the discharge evaluation) has to be developed.¹⁵⁸ This places the physician and the patient (or patient representative) in potentially adverse positions and highlights the importance of the needs-assessment process in determining who might be at risk absent discharge-planning services.

The Secretary’s Interpretive Guidelines provide that the physician can make the final decision as to whether a discharge plan is necessary.¹⁵⁹

3. HOSPITAL TO ARRANGE SERVICES

The hospital must arrange for the initial implementation of the patient’s discharge plan.¹⁶⁰

The initial implementation of the discharge plan may include any necessary reassessment based on changed circumstances of the patient’s discharge-planning evaluation. Initial implementation questions focus on whether necessary post-hospital services are in fact in place and on the responsibility of the hospital to ascertain whether those services are in fact available and being provided. The Secretary’s comments on initial implementation focus on arranging services and transferring and referring patients.¹⁶¹ These functions do not necessarily presuppose assuring that services are actually in place. Hospitals should keep accurate information on community long-term care services and facilities so that they can advise patients and their representatives of their options.¹⁶²

¹⁵⁷. See id.
¹⁵⁸. Id.
¹⁵⁹. Id.
¹⁶⁰. Id. § 482.43(c)(3).
¹⁶¹. See 59 Fed. Reg. 64,141.
¹⁶². Id.
The Secretary’s Interpretive Guidelines require the hospital to arrange for the initial implementation of the discharge plan. This includes arranging for necessary post-hospital services and care, and educating patients, families, caregivers, and community providers about post-hospital care plans. The surveyor procedures and probes require documented evidence of implementation of the discharge plan, including contact and transmission of information to the patient (when possible) and the next caregiver.

4. REASSESSING THE DISCHARGE PLAN

The hospital must reassess the patient’s discharge plan if there are factors that may affect continuing care needs or the appropriateness of the discharge plan.

The Secretary requires reassessment, as needed, on the basis of the continuing care needs of the patient and the appropriateness of the discharge plan. The rules do not specify when reassessment is to occur. Some advocates suggest that the regulations specify that patients’ discharge plans must be reassessed before discharge.

The Secretary’s Interpretive Guidelines provide that the discharge-planning evaluation is initiated as soon as possible after admission and updated as changes in the patient’s condition and needs occur and as close as possible to the patient’s actual discharge. Survey procedures and probes provide that several clinical records are reviewed for evidence of reassessment of the patient and related changes with regard to the care plan or critical pathways in the discharge plan when warranted. Surveyors ask staff involved with discharge planning to discuss the reassessment process and/or present a clinical record that documents reassessment.

5. PRE-DISCHARGE COUNSELING

As needed, the patient and family members or interested persons must be counseled to prepare them for post-hospital care.

163. Id. at 64,141, 64,142.
164. Id. at 64,143.
165. Id. at 64,148.
166. 42 C.F.R. § 482.43(c)(4) (2004).
167. Id. § 482.43(e).
169. Id. at app. K.
170. Id. at app. A.
171. 42 C.F.R. § 482(c)(3).
Counseling as envisioned by this provision occurs on an as-needed basis. The rule requires hospital discharge-planning staff and the physician to determine whether and under what circumstances counseling services are necessary before discharge. Advocates should watch this process carefully to ensure that patients and their representatives receive counseling before discharge.

The Secretary’s Interpretive Guidelines provide that evidence should exist that the patient and/or family and/or caregiver are provided information and instructions in preparation for post-hospital care and are kept informed of the process; that hospital personnel are in the best position to judge the appropriate time for such guidance; that use of family caregivers in providing post-hospital care should occur when the family is both willing and able to do so; that, if appropriate, community resources, with or without family support, should be used whenever necessary. Survey procedures and probes provide that where possible, surveyors interview patients and their family members to determine whether they have been instructed in post-hospital care, e.g., medication administration, dressing change, and cast care (for example, broken bones). If the patient is being transferred to an alternative care delivery setting, surveyors inquire whether this information has been shared with the patient and whether there is documentation that care instruction has been communicated to the post-hospital care setting.

E. Transfer and Referral

The hospital must transfer or refer patients, along with necessary medical information, to appropriate facilities, agencies, or outpatient services, as needed, for follow-up or ancillary care.

As described above, the Secretary’s response to comments on the proposed regulations acknowledges the lack of explicit authority to require hospitals to follow through and actually discharge or transfer the patient to facilities or outpatient services. However, finding that this authority is implicit in the purpose of the legislation—to assure

173. Id. at 64,147–48.
174. Id. at 64,148.
175. CTRS. FOR MEDICARE & MEDICAID SERVS., supra note 65.
176. 42 C.F.R. § 482.43(d).
177. CTRS. FOR MEDICARE & MEDICAID SERVS., supra note 65.
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proper post-hospital care—the rules require that hospitals keep accurate records of post-hospital services available in the community for use in counseling patients about their post-hospital care options and in evaluating the ongoing discharge-planning and reassessment process.178

“The Secretary’s Interpretive Guidelines provide that a hospital must ensure that patients receive proper post-hospital care within the constraints of a hospital’s authority under State law and within the limits of a patient’s right to review discharge planning services.”179 “If a patient exercises the right to refuse discharge planning or to comply with a discharge plan, documentation of the refusal is recommended.”180 The survey procedures and probes include “ask[ing] staff involved with discharge planning to describe the process of transfer of patient information from the hospital to a post-discharge facility”; determining whether “the process assures continuity of care”; determining whether “the patient’s rights, such as for confidentiality, refusal, and preference are considered”; and, if required, determining whether there is “evidence of written authorization by the patient before release of information.”181

As pointed out by Robert A. Berenson and Jane Horvath, many Medicare beneficiaries leaving the acute hospital setting need chronic care management services in a post-hospital setting.182 As currently constituted, the Medicare program does not provide a reimbursement incentive for providers of care to more fully embrace care management as an aspect of transitions through the provision of services in a comprehensive and systematic fashion.183 Rather, the services that are provided are fragmented and incomplete, leading to repeated rehospitalizations, worsening health conditions, and more costly down-

178. Id.
179. Id.
180. “‘Medical information’ may be released only to authorized individuals according to § 482.24(b)(3). Examples of necessary information include functional capacity of the patient, requirements for health care services/procedures, discharge summary, and referral forms. ‘Appropriate facilities’ refers to facilities that can meet the patient’s assessed needs on a post-discharge basis and that comply with Federal and State health and safety standards.” Id.
181. Id.
183. Id. at W3-40-W3-41.
Moreover, those services provided, such as patient education, are often provided by nonphysician personnel, unless provided in accordance with Medicare’s narrow definition of services “incident to” physician services (e.g., generally furnished in physicians’ offices and commonly rendered without charge or included in the physicians’ bill). In addition, Berenson and Horvath note that changes in Medicare’s Traditional Fee-for-Service (FFS) law to address these concerns are complicated, replete with unintended consequences, and should be approached cautiously. They suggest a modification of the home health care benefit under Medicare as a way to address this critical beneficiaries’ need for post-acute care management services.

F. Reassessment

The Secretary notes that the overall regulation of discharge planning requires written policies and procedures for the entire discharge-planning process and that hospitals must develop written procedures for their reassessment process. The Secretary’s Interpretive Guidelines provide that the hospital must have a mechanism in place for ongoing reassessment of its discharge-planning process. Although specific parameters or measures that would be included in a reassessment are not required, the hospital should assure the following factors in the reassessment process: (1) timely effectiveness of the criteria to identify patients needing discharge plans; (2) quality and timeliness for discharge-planning evaluations and discharge plans; (3) hospital discharge personnel; (4) maintenance of complete and accurate information to advise patients and their representatives of appropriate options; and (5) the hospital’s coordination of the discharge-planning process with other functional departments, including the quality assurance and utilization review activities of the institution, and involvement of various disciplines. Survey procedures and probes include reviewing hospital policies and procedures to determine how often the discharge-planning process is reassessed and ask-

184. Id. at W3-38–W3-43.
185. Id. at W3-41.
186. Id. at W3-42.
187. Id. at W3-50–W3-51.
188. 59 Fed. Reg. 64,141.
189. CTRS. FOR MEDICARE & MEDICAID SERVS., supra note 65.
ing hospital staff how often the discharge-planning process is reas-
sessed, including what data is examined to determine how well the
process works in providing for continued care of the patient.190

IV. Strategies for Improvement

A. Legal Considerations

1. LITIGATION AND ADMINISTRATIVE REVIEW

Litigation and administrative review activity in the nursing
home and home health care arenas provide some insights into the
value and difficulties associated with oversight and enforcement. In
the nursing home context, litigation and administrative activity has
focused generally on CMS’s failure to enforce regulations designed to
assure provider compliance with federal statutes, regulations, and
survey protocols, and their interplay with state enforcement proce-
dures.191 While this arena has been labor-intensive and time-
consuming,192 beneficiaries have enjoyed incremental successes,
namely in the area of providing input in the design of survey and cer-
tification protocols.193

The Secretary’s failure to address a specific mechanism for pa-
tients to obtain review of the sufficiency of discharge planning raises
basic due process issues. Advocates may wish to pursue the failure to
develop a patient-review mechanism in the context of a due process
challenge (or Conditions of Participation challenge). Such challenges
may force the agency to take seriously the need to expand QIO review
to include a substantive review of the quality of discharge-planning
evaluations and discharge planning.194

190. Id.
192. Id. (revealing the lengthy procedural background of an action to enforce
compliance with federal regulations, including 42 U.S.C. §§ 1395i-3(a)–(n),
1396r(a)–(h), and the regulations attendant here to, 42 C.F.R. §§ 483.1–.80.
193. See Valdivia v. Cal. Dep’t of Health Servs., No. S-90-1226EJG1DAN (E.D.
194. It should be noted that advocates have not been satisfied with the QIO
review process. Anecdotal experience indicates that QIOs tend to give less weight
to beneficiary/patient concerns while giving more weight to the interests and
points of view of hospitals and physicians; that QIOs only recently began to have
beneficiary representatives as part of their make-up, and that QIOs tend to make it
difficult for beneficiaries to obtain access to data in support of their claims. Dale
Bratzler, President, American Health Quality Association, Statement to the Insti-
tute of medicine’s committee on Redesigning Health Insurance Benefits, Payment
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2. FURTHER WORK ON INTERPRETIVE GUIDELINES

Since the development of its Interpretive Guidelines, CMS has taken a rather hands-off approach to discharge planning and its interplay with transitions and other post-hospital services. This is a particular problem in the absence of any specific Medicare-enforceable directive to hospitals to make sure that anticipated post-hospital services, protocols, and procedures are in fact in place and implemented. The statute, regulations, and Interpretive Guidelines stop short of this. Moreover, the state survey process, a primary vehicle for monitoring Medicare Conditions of Participation, is seriously overcommitted and underfunded. This leaves the discharge-planning process largely unregulated and with little specific programmatic oversight.

The Medicare program has dedicated few resources to the area of enforcing the discharge-planning requirements. It is largely up to individuals to be the agents of enforcement, at least to the extent of making sure that a discharge-planning evaluation is developed and that a discharge plan, as necessary, flows from the evaluation. Moreover, discharge planning, as a condition of participation in the Medicare program, is enforceable. Nonetheless, the lack of service integration and connection can render the discharge-planning process ineffective.

It would be useful to have more linkage with the QIO and state survey agencies to assure that discharge planning is appropriately reviewed and that discharge planners are held accountable to create meaningful discharge plans, including informing beneficiaries and their families of what to expect in terms of services and procedure that are to flow from the discharge plan.

In addition, it is important that CMS clarify its understanding of its relationship to the Joint Commission on the Accreditation of

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196. Id.; 42 C.F.R. § 482.43 (2004)
Healthcare Organizations (JCAHO)\textsuperscript{200} with respect to discharge planning. There has been confusion at JCAHO about whether its “deemed status” agreement with CMS includes the discharge-planning provisions of the Medicare statute.\textsuperscript{201} It has now been clarified that the deemed status agreement of JCAHO\textsuperscript{202} includes discharge planning.\textsuperscript{203} The task now is to provide guidance and oversight of JCAHO-accredited organizations that participate in the Medicare program. Under “deemed status” arrangements, if a JCAHO-accredited organization is in compliance with JCAHO requirements, it is deemed in compliance with Medicare requirements.\textsuperscript{204}

A major advocacy activity that remains is working with CMS in broadening its reach with respect to post-acute hospital implementation of discharge plans. This may well involve further legislative clarification. In the meantime, CMS might be encouraged to expand its Interpretive Guidelines to make more explicit its understanding and policy with respect to discharge plan implementation. At a minimum, more resources and support, particularly to the survey process and to hospital staff training, are necessary. This will significantly enhance the discharge plan development and plan implementation process, giving it greater visibility and support, while giving hospital officials more clarity as to the scope of services and staff necessary to make discharge planning more useful as a service and benefit under the Medicare program.

3. ADDING A COORDINATED BENEFIT TO MEDICARE

As part of the deliberations at the Center for Medicare Advocacy’s Coordinated Care Conference,\textsuperscript{205} conferees considered the development of a coordinated care benefit to be included in the fee-for-
service program of the Medicare statute.\footnote{206} As described below, the proposed coordinated care benefit consists of a comprehensive package of services prescribed by the attending physician and supervised by a care manager working with the physician.\footnote{207}

What would be particularly useful across the spectrum of discharge planning, including transitions, would be the ability to have the services of a care coordinator extended to include such tasks as working with the staff of the discharging facility to assure that the elements of the discharge plan are in place, that the patient and his or her family are fully aware of post-acute care options, and that the patient and family fully understand what is expected in the home. This includes medicine regimens and the implementation of physician-ordered services including various outpatient therapies.

\begin{itemize}
  \item \textbf{a. Condition of Medicare Participation} As proposed, the provision of coordinated care services would be one of Medicare’s “Conditions of Participation,” giving rise to legal rights to beneficiaries to have these services put in place available to them, and recognized under the Medicare statute. To this end, we propose amending Section 1891 of the Social Security Act, 42 U.S.C. Section 1395bbb\footnote{208}, Conditions of Participation for Home Health Agencies, to add a new subsection (h), as follows:

  \begin{enumerate}
    \item A coordinated care agency that provides home health services directly rather than under arrangements with a participating home health agency shall be subject to the conditions of participation set out in this subsection.
  \end{enumerate}
\end{itemize}

\footnote{206} Social Security Act § 1812, 42 U.S.C. § 1395d (2004); CTR. FOR MED. ADVOCACY, MEDICARE LEGISLATION TO CREATE A COORDINATED CARE BENEFIT: LEGAL AND POLICY ISSUES (2004), at http://www.medicareadvocacy.org/chronic_HartPaper.htm. This article models a benefit based on the current Medicare hospice benefit, offered under Part A of the Medicare program and financed by the Medicare Trust Fund, which includes matching employer and employee taxes. We have made further modifications to the coordinated care model initially proposed to address discharge-planning issues more specifically.

\footnote{207} Note too, in 1998, Medicare Part C, also known as Medicare+Choice, and now “Medicare Advantage,” under the Medicare Prescription Drug, Improvement, and Modernization Act of 2003 (MMA), was added to the Medicare program. It comprises a variety of financing and service delivery options, most notably managed care plans. Beneficiaries who choose a Medicare+Choice plan (Medicare Advantage) should receive at least the same level of services and coverage as in the traditional program. Plans are paid a capitated rate for Medicare-covered services provided to their beneficiary members.

\footnote{208} See recommendation infra Part IV.A.3.C.
b. Individual in Need of Coordinated Care Services  As proposed, an individual would be determined to be in need of chronic care based on a finding of a medical condition, as certified by the individual’s attending physician and renewed at least once every sixty days, or by a significant reduction in the individual’s ability to perform activities of daily living, measured by an instrument and process developed by the Secretary in consultation with experts in the fields of geriatric medicine, public health, and geriatric social services.

The conference proposed a set of tasks, responsibilities, and services to be provided under the auspices of a care coordinator. The tasks and responsibilities we propose are similar to those provided under the institutional, hospice, and home health benefit and covered under Part A of Medicare. Unlike the types of individual medical services covered under Part B of Medicare, the coordinated care benefit will usually include a bundle of services. Moreover, unlike the managed care option established in Part C of Medicare, the coordinated care benefit is not primarily a financing system. Thus, the most suitable place for the new coordinated care benefit appears to be the Part A section of the Medicare statute.

c. Modeling the Coordinated Care Benefit  The proposed coordinated care benefit most closely resembles the current Medicare hospice benefit. Although there are significant differences in terms of the purposes of the two benefits, the expected durations of their services, and perhaps the payment methodologies, other characteristics such as the inclusion of social services and the focus on maintenance rather than improvement are the same for both hospice and coordinated care benefits.

The conferees would amend Section 1812 of the Social Security Act, 42 U.S.C. Section 1395d, in two ways. First, they would add to subsection (a) a new subsection (5), as follows:

(5) coordinated care services provided to an individual in need of such care.

Second, the conferees would add a new subsection (g) to Section 1395d, as follows:

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209. Id. § 1395d.
210. Id. § 1395k.
211. Id. § 1395d; Social Security Act § 1812.
(g)(1) An individual shall be determined to be in need of coordinated care based on,
(A) a physician certification of need based on the likelihood that without such services the individual’s condition will deteriorate, renewed at least once every 60 days, and
(B) a finding of a significant reduction in the individual’s ability to retain maximum level of function in a community-based environment; and
(2) An individual who has been determined to be in need of coordinated care can elect a coordinated care agency from which to receive such services. The election of a particular agency can be made and revoked by such individual on a monthly basis.

d. Criteria for Eligibility Criteria for eligibility will necessarily be broad and would not require a specific diagnosis, but would accommodate a variety of patient needs, including the recognition of particular medical conditions as indicators of the need for coordinated care. Particular attention would be given to such diseases as asthma, diabetes, congestive heart failure and related cardiac conditions, hypertension, coronary artery disease, cardiovascular and cerebrovascular conditions, multiple sclerosis, and chronic lung disease. As with the hospice benefit, the patient’s individual physician, in conjunction with others, including the patient and family members and designated friends, would play a major role in determining the patient’s medical needs.

e. Payment and Deductibles Conferees would amend Section 1813 of the Social Security Act, 42 U.S.C. Section 1395e,212 deductibles and coinsurance (percent of patient responsibility based on the Medicare reasonable change amount), to add to subsection (a) a new subsection (5), as follows:
(5)(A) [include here any coinsurance or deductibles to be imposed with respect to the coordinated care benefits.]  
(B) During the period when an individual is receiving coordinated care services by the election described in section 1812(a)(5), no coinsurance payments or deductibles other than those under subparagraph (A) shall apply with respect to such coordinated care services.

212. 42 U.S.C. § 1395e; Social Security Act § 1813.
Under the hospice model, recipients must pay coinsurance for outpatient drugs and biologicals that approximates five percent of the average cost for drugs to the particular coordinated care agency, not to exceed five dollars per prescription. They also pay coinsurance for respite care that, again, is calculated as five percent of the average cost of such services to the particular coordinated care agency.

Using Medicare hospice coinsurance amounts as a model, these coinsurance requirements would be five percent of the average cost of the particular service to the provider. Alternatively, coinsurance for coordinated care services could be imposed at a uniform flat rate, such as five dollars per service. Another option that should be considered includes imposition of a deductible at the beginning of a period when coordinated care services are used, with or without coinsurance requirements for subsequent services.

As to conditions and limitations on payment for services, Section 1814 of the Social Security Act, 42 U.S.C. Section 1395f provides a model. Conferees propose adding to subsection (a) a new subsection (9), as follows:

(9) In the case of coordinated care provided to an individual—

(A)(i) The individual’s attending physician certifies that such services are required to prevent deterioration in the individual’s medical condition;

(ii) There is a finding of a significant reduction in the individual’s ability to perform activities of daily living measured by a functional screening test developed by the Secretary; and

(iii) The individual’s attending physician and care manager re-certify at the beginning of each subsequent 60 day period that the individual continues to meet the conditions specified in (i) and (ii).

(B) A written plan for providing coordinated care services with respect to such individual has been developed for the individual by the individual’s personal care manager and attending physician prior to the beginning of services, and the written plan is reviewed and updated by the care manager and attending physician to respond to the individual’s current needs once every 60 days thereafter.

(C) The delivery to the individual of the coordinated care services specified in the written care plan shall be supervised by the care manager to assure that the services are actually provided on a dependable basis and that they meet standards of quality care.

213. 42 U.S.C. § 1395f; Social Security Act § 1814.
Section 1814 of the Social Security Act, 42 U.S.C. Section 1395f, provides a statutory place where the reimbursement provisions for the coordinated care benefit might be located. Methods of payment must be carefully evaluated in order to create incentives for coordinated care providers to deliver services that are adequate in quantity, high in quality, and yet reasonable in cost to the Medicare trust fund. Options include: traditional fee-for-service payments; prospective payments based on level-of-care-need groupings of beneficiaries; and flat capitation payments per beneficiary, as well as payment arrangements that recognize the services of other providers.

The conferees would define the term “coordinated care services” in Section 1861 of the Social Security Act, 42 U.S.C. Section 1395x, by adding a new subsection (bbb), as follows:

(bb) (1) The term “coordinated care services” means items and services furnished by, or by others under arrangements made by, a coordinated care agency to an individual who meets the eligibility criteria set out in section 1812(g)(1), which are prescribed in a personal care plan developed by the individual’s care manager and attending physician.

f. **Physician Involvement**  The conferees propose an ongoing level of involvement in the coordinated care services benefit by the individual beneficiary’s attending physician. Other models assume that the attending physician will be less involved in designing and monitoring coordinated care services, and place sole or primary responsibility on the coordinated care agency and the care manager to initiate, supervise, and modify the care plan and services. The rationale for the latter model is that constant physician involvement in non-acute care for chronically ill but stable patients is unnecessary and unrealistic in light of other demands on physician time and interests. On the other hand, the rationale for identifying the physician as the key to commencing and continuing care is that patients’ attending physicians are best situated to know their medical conditions and related needs. In addition, Medicare has historically based authorization

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216. Id.
for services in the hands of physicians,\textsuperscript{217} and physicians should be actively involved in their patients’ care.

\textit{g. Services Available} A broad array of service providers could provide coordinated care services. Coordinated care services would not be limited to services that are considered “skilled,” “acute,” or “restorative,” but would also include unskilled health-related services provided to eligible individuals who have “chronic” or “maintenance” care needs.

Generally, the conferees would define coordinated care services as including: care manager services; home health services, including: (i) nursing care; (ii) home health aide; (iii) medical supplies (including drugs and biologicals), equipment, and appliances; (iv) physical therapy; (v) occupational therapy; (vi) respiratory therapy; (vii) speech and audiology services; (viii) counseling and other behavioral health services; (ix) medical supplies (including drugs and biologicals); and (x) durable medical equipment; necessary transportation services; adult day health services, including: (i) planned care supervision and activities; (ii) personal care; (iii) personal living skills training; (iv) meals and health monitoring; (v) preventive, therapeutic, and restorative health-related services; and (vi) counseling and behavioral health services; personal care services; homemaker services; home delivered meals; and discharge-planning services.

The coordinated care benefit package is so broad that agencies may not have the capacity to provide all of the diverse types of benefits directly. It is anticipated that the care manager would arrange for services to be provided by other agencies so long as the care manager coordinates and remains ultimately responsible for all services provided to the client by an interdisciplinary group of personnel. That group would include at least a physician, a registered nurse, and a social worker, employed by or, in the case of the physician, under contract with the agency or organization that provides (or supervises the provision of) the care and services; establishes the policies governing the provision of such care and services; maintains central clinical records on all patients; is licensed according to the law governing the agency or organization in any state in which state or applicable local law provides for the licensing of agencies or organizations; and meets

\textsuperscript{217} See generally id.
such other requirements as the Secretary may find necessary in the interest of the health and safety of the individuals who are provided care and services by such agency or organization.

In keeping with the notion of providing for an appeal of adverse determinations, Section 1869(a)(1) of the Social Security Act, 42 U.S.C. Section 1395ff(a)(1)\(^{218}\) appeals would be modified to add to subsection (a)(1) a new subsection (D), as follows:

(D) Cases in which a provider of services plans to reduce or terminate services, or to discharge the individual. In such situations, written notice must be given to the individual by the provider, including a specific, personalized explanation of the reasons for reduction or discharge and a description of the individual’s right to an initial or expedited determination.

4. **ESTABLISH A DISCHARGE OMBUDSMAN/PATIENT INFORMATION PROGRAM**

There is an ongoing need for ombudsmen or other patient advocates to work to assure that discharge-planning services and information about the discharge-planning process are provided to patients and their families or representatives. The work of an ombudsman in assuring that patients are informed about discharge planning as a process and as a patient benefit during hospitalization is substantially different from post-hospital review or accountability measures conducted pursuant to CMS’s survey and certification process. Advocates may find associations of discharge planners and care managers interested in working on creating mechanisms to assure that patients are provided this type of ombudsman resource.

In addition, a number of hospitals have brochures that describe their discharge-planning services. Advocates may wish to work with hospital discharge planners to develop additional informational pieces on discharge planning and to provide community outreach on discharge planning as a post-hospital care planning tool, including long-term care planning.

5. **EXPLORE COMPREHENSIVE DISCHARGE PLANNING AND NEEDS-ASSESSMENT INSTRUMENTS**

As the Secretary notes in the preamble to the final regulations, HHS has submitted its report to Congress on the use of needs-

\(^{218}\) 42 U.S.C. § 1395e; Social Security Act § 1813.
assessment instruments. That report essentially calls for further study of needs-assessment instruments and expresses the concern that needs-assessment instruments are appropriately developed to address individual needs and circumstances. Advocates may want to participate in federal and state initiatives that explore the use of needs-assessment instruments.

6. DISCHARGE PLANNING AND STATE LAWS

Appendices A (Chart: Hospital Discharge Planning Criteria by Selected States) and B (Chart: Long-Term Care Facilities Discharge Planning Criteria by Selected States) offer a look at what several states have in their laws and regulations that give purpose and meaning to discharge planning and transitions at the state and local levels. Additional state-law possibilities are identified and set out infra, note 232.

Several states, including New York and Massachusetts, have discharge-planning requirements. New York requires hospitals to ensure that each patient has a discharge plan that meets the needs of the patient. Moreover, patients cannot be discharged until the services called for in the discharge plan have been arranged, or until it can be reasonably determined by the hospital that the services are available to the patient. The hospital must also have a discharge coordinator on staff. Rural hospitals may employ the services of a discharge coordinator by contract. In addition, the coordinator is to be part of the hospital’s utilization review committee.

New York hospitals are also to adopt and implement written discharge policies and procedures that will ensure that there are criteria for a discharge-planning screening system, allowing for patient screening in accordance with written criteria and that each patient has

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219. See generally Omnibus Budget Reconciliation Act of 1986, Pub. L. No. 99-509, § 9305(f), 100 Stat. 1874, 1993. The report made no formal recommendations but stated that more work needs to be done on needs-assessment instruments, including field testing to assure administrative feasibility and clinical effectiveness.

220. Id.

221. 10 N.Y. COMP. CODES R. & REGS. tit. 10, § 405.9 (2004). Discharge-planning requirements are applicable to all patients.

222. MASS. GEN. LAWS ANN. ch. 111, § 51D (West 2004). Discharge-planning requirements are limited to Medicare patients.

223. N.Y. COMP. CODES R. & REGS. tit. 10, § 405.9(14)(i).

224. Id.

225. Id. § 405.9(f)(2).

226. Id. § 406.5.

227. Id. § 405.26.
an opportunity to participate in the development of the discharge plan. Moreover, discharge planning in New York is to be provided in both residential care facilities and in home and community-based services such as home care, long-term health care, day care, and respite. Nonetheless, the New York requirements are not explicit on the issue of patient recourse if a patient objects to a discharge plan.

Massachusetts has adopted an approach in which the plan specifies the services to be arranged, and the names, addresses, and telephone numbers of the providers, and the patients’ medications, prescriptions, and follow-up schedule. Medicare patients in Massachusetts are entitled to a notice that explains their discharge rights, including the right to request a review of the discharge plan through the Advocacy Office of the Department of Public Health.

Other states have provisions under their general health and welfare codes that allow them the flexibility to promulgate discharge planning or similar requirements. It is important that advocates compare their state offerings with federal law and regulations and seek appropriate extensions and refinements where necessary.

B. Linking with Clinicians Toward Transitions

As shown below, the findings of researchers and clinicians demonstrate the clinical consequences of the absence of effective discharge planning and transition measures. This information forms a useful link for advocates as they make the case for stronger, more focused discharge-planning requirements and their enforcement.

1. PHYSICIAN ORDERS

It is important to work with physicians and advocacy groups to assure that detailed orders for home health care services are prepared and

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228. Id. § 405.22(a)(2)(ii).
229. Id. § 405.22.
230. MASS. GEN. LAWS ANN. ch. 111, § 51D (West 2004).
231. Id.
232. ARIZ. ADMIN. CODE § R9-10-211 (2002); CAL. HEALTH & SAFETY CODE § 1262.5 (West 2001); CONN. GEN. STAT. §§ 19a-504c, 19a-535 (2004); 210 ILL. COMP. STAT. 85/6.09 (2004); MASS. GEN. LAWS ANN. ch. 111, § 51D (West 2004); NEV. REV. STAT. 449.700, 705 (2004); WASH. REV. CODE § 70.41.320 (2004); see also CAL. WELF. & INST. CODE § 14064 (West 2005); MINN. STAT. §§ 144A.51, 144.562, Subdiv., 144.651, Subdiv. 29, 144.654 (2004). See also Maryland’s new hospital discharge planning law, The Sara Hohne Patient Protection Act, SB 0303 (Md. 2005), available at http://mlis.state.md.us.
that physicians fully understand that physician-ordered services are not to be terminated by home health agencies without the consent of the treating physician. Advocates and others should demand that home health agencies provide the HHABNs and report agencies to the RHHIs when they do not. To the extent possible, it is important to provide physicians and home health agencies with information that supports Medicare coverage when coverage issues may be questioned and before a notice of non-coverage is submitted. Similarly, patients should be encouraged to use the demand bill process where feasible, keeping in mind that the issue of paying for services pending an appeal will be difficult for many beneficiaries. Patients should appeal home health care coverage denials and enlist physician support in the form of detailed statements about the need for coverage.

2. MOVING TOWARD TRANSITIONAL CARE

The importance of reducing care fragmentation during care transitions, as patients move from care setting to care setting, has historically been underdeveloped, particularly as an area of inquiry for the legal advocacy community. The scope of care transitions is broader than simply the discharge process; it involves the comprehensive preparation of the patient in a manner that optimizes continuity and coordination of practitioners and services across settings. Upon discharge to home, patients and family members are abruptly expected to assume a considerable self-management role in the recovery of their condition. It is at this critical juncture that the Medicare discharge-planning process becomes problematic.

Generally, transitional care is defined as a set of actions designed to ensure the coordination and continuity of care as patients transfer between different locations or different levels of care within the same location. Transitional care, which encompasses both the sending and receiving aspects of the transfer, includes logistical arrangements, education of the patient and family, and coordination among health professionals involved in the transition.

Persons whose conditions necessitate complex, continuous management frequently require care from different health professionals in

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234. See Mary D. Naylor, Transitional Care for Older Adults: A Cost Effective Model, LEONARD DAVIS INST. OF HEALTH ECON. No. 6, Apr.–May 2004.
number 1 breathing life into discharge planning 43

multiple settings.\textsuperscript{235} Although patients with complex acute and chronic care needs experience heightened vulnerability during these transitions, systems of care often fail to ensure that: (i) the essential elements of the patient’s care plan that were developed in one setting are communicated to the next team of clinicians; (ii) the necessary steps prior to and after a patient’s transfer are properly and fully executed; and (iii) the requisite information about the care delivered by the sending care team is communicated to the receiving care team. Problems also include inappropriate or conflicting care recommendations for health care providers.

3. A CARE TRANSITIONS MEASURE

A Care Transitions Measure (CTM) has been developed and tested by a team of researchers at the Division of Health Care Policy and Research, the University of Colorado Health Science Center, Denver, Colorado, and the Multicampus Division of Geriatric Medicine and Gerontology, the University of California, Los Angeles.\textsuperscript{236} The impetus for this measure was the concern that during the course of an illness, patients often see a variety of practitioners in multiple settings, resulting in care fragmentation and poor patient outcomes.\textsuperscript{237}

The team designed and tested a patient-centered measure to capture what is essential to successful care transitions, including a sampling strategy to identify patients who have recently experienced one or more care transitions, including returning home from an acute hospital setting.\textsuperscript{238} The strategy employed resulted in a cross-section of patients, representing minorities, women, and persons of lower socioeconomic status.\textsuperscript{239} Patients selected for the study were contacted by telephone and invited to attend a focus group at one of six primary care clinic sites.\textsuperscript{240} The focus-group sessions, moderated by two researchers and lasting ninety minutes each, provided the researchers an opportunity to obtain patient and caregiver perspectives on their recent experience of care transitions.\textsuperscript{241}

\textsuperscript{236} Id.
\textsuperscript{237} Id.
\textsuperscript{238} Id.
\textsuperscript{239} Id.
\textsuperscript{240} Id.
\textsuperscript{241} Id.
The focus group questions were as follows:

Think back to when you were in the hospital . . .

- What was most helpful in getting you back home to your normal routine?
- What aspects of your discharge did you feel were handled particularly well? What aspects were not handled well?
- What did you need to meet your care needs after discharge from the hospital?
- Did you feel confident in knowing the questions you needed to ask about the care you were to receive after leaving the hospital and whom to ask them to?
- Did you feel that the reasons that brought you into the hospital in the first place were addressed?
- After leaving the hospital, did you feel fearful or anxious? What would have reduced your fears?
- Did you or your family feel that you were prepared to come home?
- Did you receive care in a nursing facility? Did the nurse understand what had brought you into the hospital and what they did for you?
- Did you receive home care from a nurse? Did the nurse understand what had brought you into the hospital and what they did for you?
- When you returned to your primary care physician, did he or she know about your hospitalization, nursing facility or your home care experience?242

“The six focus groups were audio taped. The tapes were converted to written monographs by a single professional transcriptionist,” and data was analyzed using standard qualitative analytical techniques.243 The tapes were reviewed by four members of the research team, each with different professional backgrounds, systematically identifying recurrent themes, leading to the team’s agreement on key domains to be emphasized in seeking information from patients, including a methodology for identifying those patients whose cognitive abilities were such that they needed a proxy for providing the necessary information.244 The four domains are: Information Transfer, Patient and Caregiver Preparation, Self-Management Support, and Empowerment to Assert Preferences.245

242. Id.
243. Id.
244. Id.
245. Id.
The next step in developing the CTM was to subject the draft to a series of pilot tests among patients to refine its content, wording, and organization. The draft CTM was also shared with local and national experts in geriatric health care delivery for additional review and refinement. This process led to the development of three separate versions of the measure: hospital to home; hospital to home with home skilled nursing care; and hospital to skilled nursing facility to home, with or without home skilled nursing care.246

Psychometric testing of the measure focused on content validity, “construct validity, floor and ceiling effects, and intra-item variation.”247 Although there was no “gold standard” against which to assess the quality of care transitions, it was compared to a measure developed by Hendriks et al., from the University of Amsterdam.248

The developers of the CTM also point out that there are areas of overlap between Transition Measures items and the Consumer Assessment of Health Plans Study (CAHPS) Survey, particularly CAHPS questions which ask about patient involvement in their health care decisions, and the Picker Institute Survey, with its focus on hospital discharge experience as opposed to care received thereafter.249

The researchers note as a downside that the CTM study was conducted within a single health plan, although a large one; that elders who choose a health plan may not be representative of the elderly population as a whole; and that the researchers deliberately oversampled persons of diverse racial backgrounds.250 The researchers also note the high prevalence of delirium among older adults recently discharged from a hospital to a post-acute care facility and that input from this population may not reflect their actual experience.251 Further, the researchers note that a scoring system for the CTM is being developed.252

246. Id.
247. Id.
248. Id.; A.A.J. Hendricks et al., Improving the Assessment of (In)Patients’ Satisfaction with Hospital Care, 39, MED. CARE 270 (2001).
249. Coleman et al., supra note 235.
250. Id.
251. Id.
252. Id.
4. WHAT THE DATA SHOWS

Qualitative studies (including those conducted by the UCHSC study team) have shown that patients and their caregivers are unprepared for their role in the next care setting, do not understand essential steps in the management of their condition, feel abandoned because they are unable to contact appropriate health care practitioners for guidance, and believe that their input into their care plan has been disregarded. Many patients and caregivers are frustrated with the significant amount of redundancy in assessments and dissatisfied with having to perform tasks that their health care practitioners have left undone. Post-hospital satisfaction surveys have repeatedly identified discharge planning as particularly problematic.

An expanding evidence base documents significant problems in the quality of transitional care. Lack of incentives and accountability makes these “hands-off” styles of care extremely vulnerable to medical errors, service duplication, and unnecessary utilization. Indeed, quantitative evidence increasingly indicates that patient safety is jeopardized during transitional care. Many of these adverse events could have been prevented or ameliorated. An analysis conducted by the UCHSC study team with support from the Beeson Program examined thirty-day post-hospital care patterns in a nationally representative sample of Medicare beneficiaries. Approximately twenty-five percent of all care patterns were categorized as complicated, requiring return to a higher intensity care setting.

253. A recent study, funded by the National Institute of Nursing Research, appearing in the May 2004 issue of the Journal of American Geriatrics Society, has demonstrated that elderly heart-failure patients who received specialized nursing services, during their hospital stay and during their convalescence at home, had a better quality of life and fewer hospital readmissions. Data of this sort is cumulative and speaks to the value of care transitions among a variety of patient cohorts. Mary D. Naylor et al., Transitional Care of Older Adults Hospitalized with Heart Failure: A Randomized, Controlled Trial, 52 J. AM. GERIATRICS SOC’Y 675 (2004); Press Release, National Institutes of Health, Specialized Care from Hospital to Home Improves the Health of Elderly with Heart Failure, Cuts Costs to the Health Care System (May 12, 2004), at http://www.nih.gov/news/pr/may2004/ninr-12.htm.

254. See Naylor et al., supra note 253; Press Release, supra note 253.

255. See Naylor et al., supra note 253; Press Release, supra note 253.

256. See generally Eric A. Coleman, Assessing the Quality of Preparation for Post-hospital Care from the Patient’s Perspective, 43 MED. CARE 246 (2005).

257. Id.

258. Id.

259. Id.
Medication errors pose a significant threat to patients undergoing transitions. Receiving care in multiple settings often means that patients obtain medications from different prescribers. Rarely do clinicians have complete information to monitor the entire regimen adequately, much less to intervene to reduce discrepancies, duplications, or errors. Although much of the recent national attention on medication errors has been setting-specific, the lack of coordination between prescribers across settings may pose an even greater challenge because there is no focus of responsibility to ameliorate the problem. The UCHSC study team has found that following hospital discharge, approximately twenty percent of chronically ill older adults experience at least one medication error.

The UCHSC study team has developed and tested The Care Transitions Measure (CTM), a fifteen-item unidimensional measure of the quality of preparation for care transitions that is assessed from the patient’s perspective. The CTM has been found to have high internal consistency and reliability, and to reflect focus group-derived content domains (i.e., it is a truly patient-centered measure). CTM scores have been shown to discriminate among patients discharged from the hospital that did and did not have a subsequent emergency department visit or rehospitalization for their index condition. CTM scores have also been shown to be significantly different between health care facilities known to vary in quality of care coordination. CTM addresses care processes that are within the scope of the hospital and are actionable.

5. LESSONS FROM THE HMO WORKGROUP ON CARE MANAGEMENT

The Workgroup on Care Management released a February 2004 report which addresses how Managed Care Organizations might improve the quality of the transition services provided to persons

260. Id.
261. Id.
262. Id.
263. Id.
264. Id.
265. Id.
266. Id.
267. HMO WORKGROUP ON CARE MGMT., ONE PATIENT, MANY PLACES: MANAGING HEALTH CARE TRANSITIONS (2004). The primary writer for this report is Eric A. Coleman, MD, MPH, University of Colorado Health Sciences Center and Kaiser Permanente Colorado Region. Financial support for the report was provided by The Robert Wood Johnson Foundation.
with complex needs as they move between care settings, including hospitals, skilled nursing facilities, the home setting, specialty care settings, and assisted living and other long-term care facilities. The focus of this report is on adults with complex and acute conditions or chronic conditions requiring care in a variety of settings. The report offers specific strategy recommendations for improving the transitions process: “ensuring accountability for patients in transition, facilitating the effective transfer of information, enhancing practitioners’ skills and support systems, enabling patients and caregivers to play a more active role in their transitions, aligning financial and structural incentives to improve patient flow across care venues, and initiating a quality improvement strategy for care transition.”

The report calls for a shift in perspectives for both the sending and receiving care teams to reflect certain core functions. The shift entails viewing the patient discharge as a process of continuous management. The sending health team is to make sure the patient is fully prepared for the transition, that family members and the patient understand what is expected of them, of care providers, and of others in the transfer process. The receiving health team is expected to have reviewed the patient’s needs before the transfer takes place and to be prepared to receive the patient to be sure that the patient’s goals and needs are properly reflected in the plan of care and to assure that discrepancies or disagreements concerning the plan of care are resolved.

In the context of the core functions described above, the report stresses the use of transitions measuring tools designed to assess specific aspects of transitional care. The report points to three principal tools: the Assessing Care of Vulnerable Elders (ACOVE), designed by researchers at RAND and UCLA, the CTM, developed by researchers at University of Colorado Health Sciences Center, and the Patients’ Evaluation of Performance in California (PEP-C) Survey, designed by the California Health Care Foundation for their pay-for-performance.
With established performance measures, the focus can shift to continuous quality improvement (CQI) and other initiatives within a network of facilities.

The report also calls for Medicare+Choice Organizations (Medicare Advantage) to develop a Standard Operating Plan (SOP) for information flow. The SOP should clearly delineate the type of data to be conveyed from care setting to care setting, baseline patient information on health status, a current care plan, including patient goals and preferences, along with a summary of what was done for the patient at the sending institution.

Of particular interest is the call for more practitioner education in effectuating good transitions. This is a very useful adjunct. Its focus on the need for practitioners to have an understanding of what actually occurs in other care settings is refreshingly novel. Such information could lead to more nuanced and focused care planning and sharing of information about patients as they move from care setting to care setting.

6. THE JOINT COMMISSION AND ITS TRACER METHODOLOGY

In January 2004, JCAHO adopted a new approach to its survey process as part of its “Shared Visions-New Pathways.” This new methodology will comprise fifty to sixty percent of the on-site survey time, a major component of the survey process. The new approach to the survey process includes the following elements: (a) following the course of care and services provided to a particular patient; (b) assessing relationships among disciplines and important functions; (c) evaluating the performance of relevant processes related to patient care; and (d) identifying potential vulnerabilities in care processes. It is now part of the typical three-day onsite hospital survey process, and in most instances, a typical team of three surveyors is expected to complete approximately eleven tracers.

276. Id.
277. Id.
278. Id.
280. Id.
281. Id.
282. Id.
This methodology allows for the observation of direct care activities, includes family interviews, staff interaction, as well as the review of polices and procedures. The notion is that the survey team will have a more interactive understanding of how care is delivered. Tracer activity is determined through an analysis of presurvey data, with a focus on clinical service groups, and is intended to allow the surveyors to customize the accreditation process.

The tracer methodology has important implications for discharge planning and transitions, particularly in that it can follow a particular patient, assessing how the patient fares along a continuum of care. It can follow how the hospital staff has ascertained the post-acute needs of a particular patient, the planning for discharge that has occurred, and, through patient interviews, what the patient understands about the post-acute care aspects of his or her care.

Currently, the tracer methodology is most effective in following patients from care setting to care setting where the patient is part of an integrated health care system. Outside such a context, the system is less effective, both as to the ability to monitor patients as well as the ability to assess the quality of services available in a given post-acute care setting.

7. COMMUNITY EDUCATIONAL STRATEGIES

Advocates may wish to consider developing a series of community education presentations on discharge planning and planning for post-hospital needs. These events could be grouped with a series of health-information activities important to older people, for example, planning for incapacity, health care decision making, or making the choice between home health care and nursing facility care. It is important to include the perspectives of hospital discharge planners, ombudsman advocates, care managers, and lawyers (or paralegal advocates) in the training design. Together, these perspectives should highlight discharge planning as an advocacy tool for promoting beneficiary choice and access to services.

These strategies can be complemented by the development of training and education materials such as brochures and pamphlets that explain the discharge-planning statute and regulations, and provide advocacy tips for patients, and their families, and representa-
tives. Again, hospital discharge-planning departments may have materials that will be useful in this regard.

V. Conclusion

Discharge planning and its interplay with the larger activity of transitions, both in the context of the federal Medicare requirement and as standards developed through independent research and clinical practice, are important to beneficiaries. They point the way to better post-acute care outcomes for patients, their families and friends. More is needed in the area of assuring good transitions, including defining responsibilities for the development and implementation of post-acute care services and the standards against which they are to be measured and evaluated.

Advocates must continue to watch the evolution of the development of standards and services for patients who need post-acute care services. In particular, they must be attentive to what the Medicare agency does or does not do as federal action. This action must, out of necessity, include standards development and the implementation of services. Advocates also must include program monitoring and evaluation with respect to statutory and regulatory compliance and to best practice development. Similarly, states must continue to play an important role and should be encouraged to do more, particularly with respect to creating more explicit, patient-focused laws and regulations.
Appendix A: Hospital Discharge Planning Criteria by State*

The following chart displays planning criteria established by Medicare and states that have specific discharge planning statutes. The parenthetical comments emphasize specific requirements relative to the cited standards or guidelines.

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<td>The hospital must have in effect a written discharge planning process that applies to all patients.</td>
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<td>The hospital must identify, at an early stage of hospitalization, all patients likely to suffer adverse health consequences upon discharge in the absence of adequate discharge planning.</td>
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* Additional states may have added or amended discharge planning laws since this initial research, for example, Maryland. SD 303 (May 10, 2005), http://mlis.state.md.us.
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<td>The patient must be provided advance notice of the proposed discharge.</td>
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<td>A patient transferred to another hospital is exempt from the following requirements. An administrator shall require that a transfer of a patient to another hospital complies with the requirements of the separate transfer protocols.</td>
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<tr>
<td>A contract between a general acute care hospital and a health care service plan that is issued, amended, renewed, or delivered on or after January 1, 2002, may not contain a provision that prohibits or restricts any health care facility's compliance with the following requirements.</td>
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The patient or the patient's agent may request a review of the determinations for discharge. | | | | | | | | x |

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<tr>
<td>The hospital must reassess its discharge planning process on an on-going basis. The reassessment must include a review of discharge plans to ensure that they are responsive to discharge needs.</td>
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<td>There must be a discharge planning evaluation upon request of patient or patient's agent.</td>
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<td>A registered nurse, social worker, or other qualified personnel must develop or supervise the development of the evaluation.</td>
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<td>The discharge planning evaluation must include an evaluation of the likelihood of patient needing post-hospital services including hospice services and of the availability of the services.</td>
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<td>The discharge planning evaluation must include an evaluation of the likelihood of a patient's capacity for self-care or of the possibility of the patient being cared for in the environment from which he or she entered the hospital.</td>
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<td>A registered nurse, social worker, or other qualified personnel must develop or supervise the development of the discharge plan if the evaluation indicates the need for a plan.</td>
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<td>In the absence of a finding by the hospital that a patient needs a discharge plan, the patient's physician may request that a discharge plan be developed by the hospital.</td>
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<td>The hospital must arrange for the initial implementation of the patient's discharge plan.</td>
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<td>The discharge plan must be completed in a timely fashion so that the appropriate arrangements for post-hospital care can be made before discharge, and to avoid unnecessary delays in discharge.</td>
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<td>The plan should be prepared in consultation with the patient or the patient's agent.</td>
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<td>The discharge plan should include at least the following information: (1) identification of the post-hospital services needed by the patient, including home health and homemaker services, and of the post-hospital social needs of the patient; (2) the services that have been arranged for the patient; (3) the names, addresses, and telephone numbers of service providers; (4) the service schedule as requested by the hospital;</td>
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<td>(5) medications prescribed and instructions for their use or verification that such information was provided separately; (6) scheduled follow-up medical appointments or verification that such information was provided separately; and (7) such other relevant information.</td>
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<td>Each hospital shall have a clear, concise front page on the discharge plan, written in large print and understandable language and contains at least the following: (1) the name and telephone number of</td>
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<td>the hospital discharge planning coordinator (2) a notice that, in the event the patient or the patient's agent does not agree with the discharge plan, the discharge planning coordinator and the patient's physician shall meet with the patient or agent in an effort to develop a plan that is acceptable to the patient; (3) a notice, including the advocacy office telephone number, that, if an acceptable resolution is not reached as a result of the meeting provided for in clause (2), the patient or agent may file a request for review</td>
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<td>The hospital must be aware of the patient's medical record and ensure that the patient's representative is aware of the discharge plan.</td>
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<td>The hospital must communicate the importance of the discharge plan to the patient or the patient's representative.</td>
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<td>If the patient's medical record is incomplete or inaccurate, the hospital must inform the patient or the patient's representative.</td>
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<td>The hospital must develop a discharge plan for the patient.</td>
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<td>The hospital must ensure that the discharge plan is reviewed by an attending physician.</td>
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<td>the validity of the hospital’s determinations by an independent reviewing agency.</td>
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<td>There must be a discharge summary that includes a description of the patient’s medical condition and the medical services provided to the patient; and the signature of the patient’s attending physician or the attending physician’s designee.</td>
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<td>x</td>
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<td>(a transfer summary; to SNF, ICF, DSNF, etc.)</td>
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<td>There must be a documented discharge order by an attending physician or the attending physician’s</td>
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<td>A copy of the discharge or transfer summary shall be given to the patient and the patient's legal representative, if any, prior to transfer to a skilled nursing or intermediate care facility or other location.</td>
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<td>The hospital must transfer or refer patients, along with necessary medical information, to appropriate facilities, agencies, or outpatient services, as needed, for follow-up or ancillary care.</td>
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<td>× (must have documented discharge instructions)</td>
<td>× (can be provided orally or in writing to patient)</td>
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<td>For a discharge of an outpatient receiving emergency services, an administrator shall require a discharge order is documented by an attending physician or the attending physician's designee before the patient is discharged unless the patient leaves against a medical staff member’s</td>
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<td><strong>advice; and discharge instructions are documented and provided to the patient or the patient’s agent before the patient is discharged unless the patient leaves against a medical staff member’s advice.</strong></td>
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Appendix B: Long-Term Care Facilities Discharge Planning Criteria by State

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<td>Unless a resident or his agent consent otherwise, a facility may discharge or transfer the resident (1) if essential to meet documented health care needs or to be in accordance with the prescribed level of care; (2) if essential to safeguard the resident or other residents from physical or emotional injury:</td>
<td>x (Transfer of discharge as a result of medical reasons for the welfare of other residents)</td>
<td>x (chronic disease hospital)</td>
<td>x</td>
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<td>(3) on account of nonpayment for maintenance, except as prohibited by 42 U.S.C. § 1395 et seq. and 42 USC § 1396 et seq.; (4) if essential to meet the facility's reasonable administrative needs and no practicable alternative is available or (5) if the facility is closing or officially reducing its licensed capacity.</td>
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<td>A Medicaid certified facility may not: (i) Include in the admission contract of a resident any requirement that, to stay at the facility, the resident will be required to pay for any period of time or amount of money as a private pay resident for any period when the resident is eligible</td>
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<td>for Medicaid benefits; or (ii) Transfer or discharge a resident involuntarily because the resident is a Medicaid benefits recipient.</td>
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<td>When a discharge or transfer is initiated by the nursing home, the nursing home administrator employed by the nursing home that is discharging or transferring the resident, or an individual employed by the</td>
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<td>nursing home who is designated by the nursing home administrator to act on behalf of the administration, must sign the notice of discharge or transfer. Any notice indicating a medical reason for transfer or discharge must either be signed by the resident's attending physician or the medical director of the facility, or include an</td>
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<td>attached written order for the discharge or transfer. The notice or the order must be signed by the resident's physician, medical director, treating physician, nurse practitioner, or physician assistant.</td>
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<td>The resident must be provided advance notice of at least 30 days prior to discharge or transfer except in cases of emergency.</td>
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<td>x (in writing at least 30 days but no more than 60 days prior to discharge or transfer)</td>
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<td>Included in the discharge notice must be the reasons thereof, the effective date, the location to which the patient is transferred or discharged, the right to appeal the proposed transfer or discharge, the procedures for initiating the appeal, the date by which the appeal must be initiated in order to stay the proposed transfer or discharge, that the patient may represent himself</td>
<td>X (after receiving the notice, the resident has 10 days to initiate appeal)</td>
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<td>or be represented by legal counsel, a relative, a friend or other spokesperson, information as to bed hold and hospital readmission policy when appropriate, and the contact information for the State Long-Term Care Ombudsman.</td>
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<td>A resident may request that the local ombudsman council review any notice of discharge or transfer given to</td>
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<td>the resident. When requested by a resident to review a notice of discharge or transfer, the local ombudsman council shall do so within 7 days after receipt of the request. The nursing home administrator, or the administrator's designee, must forward the request for review contained in the notice to the local ombudsman council within 24 hours after such...</td>
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<td>request is submitted. Failure to forward the request within 24 hours after the request is submitted shall toll the running of the 30-day advance notice period until the request has been forwarded.</td>
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<td>A resident is entitled to a fair hearing to challenge a facility’s proposed transfer or discharge. The resident, or the resident’s legal representative or</td>
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<td>designee, may request a hearing at any time within 90 days after the resident's receipt of the facility's notice of the proposed discharge or transfer. If a resident requests a hearing within 10 days after receiving the notice from the facility, the request shall stay the proposed transfer or discharge pending a hearing decision. The facility may not take action,</td>
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<td>Except in the case of an emergency, an involuntary transfer or discharge shall be stayed pending a decision by the commissioner or designee, and if the commissioner or designee determines the transfer or discharge is appropriate, the facility may not transfer or discharge the</td>
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<td>A copy of the decision of the commissioner or designee shall be sent to the facility. The decision shall be deemed to have been received within 5 days of the date it was mailed, unless the patient or agent proves otherwise by a preponderance of the evidence.</td>
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